

Terms and Conditions

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1. Your terms

This document sets out the Terms and Conditions for your **Self Invested Personal Pension** (the 'terms') and it's these **terms** which govern our relationship with **you**.

Before applying for a **Self Invested Personal Pension (SIPP)**, **you** should also consider carefully the **key features document** for the **FundsNetwork SIPP product** that **you** are applying for as well as these **terms**.

The **FundsNetwork SIPP** is designed to provide a flexible and tax efficient way for **you** to save for your retirement.

The words in **bold type** in this document are defined terms. **You** will find a glossary of the defined terms in Annex 1 of this document. They are part of these **terms** so please take care to read them carefully. Words which **we** define in the singular form will also include the plural and words which **we** define in the plural will also include the singular.

We have tried to set out these **terms** and all other related documents as clearly as possible. But if there is anything **you** are unsure of, please contact your **financial adviser** or **FundsNetwork**. Please note that **FundsNetwork** cannot provide **you** with advice.

The contact details for **FundsNetwork** are set out below.

Call: **0800 358 4060**.

Write: FundsNetwork, Oakhill House, 130 Tonbridge Road, Hildenborough, Kent TN11 9DZ.

Please have your **plan** details ready when calling. Calls may be recorded/monitored to help improve customer service.

2. Structure of your plan

2.1 This **plan** is offered to **you** by **FundsNetwork** in conjunction with Standard Life. If **we** accept your application for a **SIPP**, **you**'ll become a **member** of the Fidelity Self Invested Personal Pension Scheme (the '**scheme**'). The **scheme** was set up under a trust dated 14 September 2005 and made by The Standard Life Assurance Company with Standard Life Trustee Company Limited as the first **trustee** and The Standard Life Assurance Company as the first **scheme administrator**. The current **scheme administrator** is Standard Life Assurance Limited, a company authorised by the Prudential Regulation Authority and regulated by the **FCA** and the Prudential Regulation Authority. Standard Life Assurance Limited is part of the **Standard Life Aberdeen group**.

Accounts

2.2 **You**'ll have one or more **accounts** under the **scheme**. When **you** start making regular payments, **we**'ll create a **flexible account** to receive any regular, irregular or single payments **you** choose to make. But if a different type or level of **adviser charge**, commission or **financial adviser remuneration** is to apply to a single payment, **we**'ll create a separate **account** for that single payment. Where **you** haven't started to make regular payments, **we**'ll create a separate **account** for each single payment **you** choose to make.

We'll also create a new **account** each time **we** receive a **transfer payment**. In some cases **we**'ll create more than one **account** to receive a particular **transfer payment** if, for example, section 2.4 applies to part of a **transfer payment**.

We'll issue a confirmation to **you** each time that **we** create a new **account** for **you**.

2.3 Each time **you** ask **us** to start paying **benefits** from a new part of your **plan**, **we**'ll apply a **pension date** to it. **We** can apply a **pension date** to a whole **account** or to part of one, in accordance with your instructions. The part **we** apply a **pension date** to becomes a **post pension date account**. Any **account** or part of an **account** to which a **pension date** hasn't been applied remains a **pre pension date account**. See section 11.3 for more information about **pension dates**.

2.4 If **we** receive a **transfer payment** that represents a **drawdown pension fund**, **we**'ll create a **post pension date account(s)** to receive that **transfer payment**.

2.5 All of your **pre pension date accounts** together represent your **savings pot**. And all of your **post pension date accounts** (excluding any amounts paid out as a tax-free lump sum or used to buy an annuity) together represent your **drawdown pot**.

Investment mix

Sections 2.6 to 2.8 only apply to **you** if your **plan** is invested in **Standard Life investment policy funds**. If your **plan** isn't invested in any of these funds then the same investment mix will apply to your whole **plan**. This means that all of the **accounts** in your **plan** will hold the same proportion of each investment.

2.6 If **you**'re invested in **Standard Life investment policy funds** and **you** have both **pre** and **post pension date accounts**, **you** can apply different investment instructions to the **savings pot** and the **drawdown pot**. **We**'ll treat each **pre pension date account** as being invested proportionately in all of the investments held in the **savings pot** and **we**'ll treat each **post pension date**

account, after payment of any tax-free lump sum, as being invested proportionately in all of the investments held in the **drawdown pot**. (The proportion will be the size of the account in relation to the size of the pot to which it belongs.)

You can hold different **Standard Life investment policy funds** (or the same ones in different proportions) in the **savings and drawdown investment mixes**. But because **we** group together all other investments (including your holding in the **SIPP Bank Account**) as 'additional investments', **you** can only tell **us** what proportion of the additional investments **you** want to hold in the **savings and drawdown investment mixes**. **You** can't ask for specific additional investments to be held in a **savings or drawdown investment mix**.

- 2.7 When **we** create a new **pre pension date account** for **you**, **you** can tell **us** how **you'd** like the payment(s) to that **account** to be invested. Once **we've** carried out your instructions, those new investments will be part of the **savings investment mix** and **we'll** treat the new **pre pension date account** as being invested proportionately in all of the investments held in the **savings investment mix**.

For an example of how this works, please refer to Annex 2 of these **terms**.

- 2.8 Likewise, when **we** create a **post pension date account** for **you** as explained in section 2.3, **you** can tell **us** how **you'd** like the **account** (after payment of any tax-free lump sum) to be invested (subject to section 11.10). Once **we've** carried out your instructions, those investments will be part of the **drawdown investment mix**. **We'll** treat the new **post pension date account** as being invested proportionately in all of the investments held in the **drawdown investment mix**.

Arrangements

- 2.9 If **you** joined the **scheme** on or after 6 April 2006, your whole **plan** (except for any **account** described in section 2.10) belongs to the same **arrangement**.
- 2.10 If **we** receive a **transfer payment** on or after 6 April 2006 that represents a **drawdown pension fund**, **we'll** create a separate **post pension date account** within a separate **arrangement** for each part of the **transfer payment** which comes from a separate **arrangement**.
- 2.11 If **you** were a **member** of the **scheme** before 6 April 2006, **we** would've created one or more **arrangements** for **you**. On 5 April 2006, **we** transferred all of your remaining **pre pension date arrangements** into a single arrangement. Each part of your **plan** that **we** previously described as a separate pre pension date arrangement then became a separate **pre pension date account** within that new arrangement. If **you** had no remaining pre pension date arrangements on 5 April 2006, **we'll** create a new arrangement for **you** when **we** create your first **pre pension date account** on or after 6 April 2006. In either case, any new **post pension date account** created on or after 6 April 2006 (except for those described in section 2.10) will belong to this new arrangement.
- 2.12 If **you** were taking income drawdown from the **scheme** before 6 April 2006, **you** would've had one or more **post pension date arrangements**. From 6 April 2006

these arrangements became **post pension date accounts** within a single arrangement. This arrangement is separate from the arrangement described in section 2.11.

3. Eligibility

- 3.1 **You're** eligible to join the **scheme** if:
- you're** resident in the **UK**; or
 - you're** working overseas as a crown servant; or
 - you're** the husband, wife or civil partner of a crown servant working overseas.

Even if **you** don't satisfy the above conditions, **we** may still accept an application to join the **scheme** if the only type of payment **you** want to make is a **transfer payment**.

- 3.2 **You** need to complete an application to join the **scheme**.
- 3.3 Where an individual is under 16, their legal guardian must:
- complete any application on their behalf;
 - be responsible for making sure that **HMRC** contribution limits are not exceeded; and
 - be responsible for the contract as if they were the **member** until the individual reaches adulthood.
- 3.4 Subject to the **FCA rules**, **we** have full discretion to accept or not to accept an application so **we** reserve the right to reject your application and **we** don't need to give **you** any reason for doing so.
- 3.5 Once **we** have accepted your application, **we** will:
- set up a **plan** in your name and administer it in accordance with these **terms**; and
 - issue **you** with a **plan** number.

Please ensure that **you** and your **financial adviser** include this number in all communications with **us**.

- 3.6 **We** won't advise **you** about the suitability of any investment that **you** may decide to hold in your **plan**, nor will **we** be responsible for any advice given to **you** by your **financial adviser**.

4. Payments

- 4.1 **We** can accept the following types of payment to the **scheme** up until the day before your 75th birthday:
- a payment from your employer;
 - a payment from **you**; or
 - a payment on your behalf from a third **party**.
- We** can accept a **transfer payment** for **you** at any time.
- We** won't accept contributions in the form of shares from a savings-related share option scheme, or a share incentive plan.
- You** must let **us** know if **you** have **flexibly accessed** your benefits with another pension provider and received a notification of the type described in section 4.21.

Before **we** can accept a **transfer payment**, **we** require certain information from the **transferring scheme** such as, for example, information relating to your **maximum income** or **regular review date** relevant for **capped drawdown**. If **we** don't receive complete and accurate information, **we**

won't be able to accept the **transfer payment** and **we'll** return to the **transferring scheme** any money or assets that **we** have already received for that **transfer payment**. **We'll** notify **you** if **we** do this.

Before deciding to make a **transfer payment** into this **scheme** **you** should consider whether any guarantees in the **transferring scheme** are important to **you**. Any guarantees in the **transferring scheme** will be lost on transfer.

Your cancellation rights are described in section 18.6.

- 4.2 **We** may not be able to accept a **transfer payment** into the **scheme** if it is subject to an **earmarking order**. If **you** are considering a **transfer payment** that involves an **earmarking order**, please discuss this with your **financial adviser**.

We won't administer **capped and flexible drawdown** within the same **plan**, so in some cases a new **plan** may need to be set up before **we** can accept a payment.

Maximum and minimum payments

- 4.3 **HMRC** don't set any limits on the payments that can be made to the **scheme** in a **tax year**. However, **HMRC** do limit the level of your payments (including payments from a **third party** on your behalf) on which **we** can claim basic-rate tax relief on your behalf (as explained in section 4.18). **We** set a maximum equal to these **HMRC** limits on the size of payment that **we'll** accept from **you** or a **third party** on your behalf because **we** won't accept any payments on which **we** cannot claim basic-rate tax relief (as explained in section 4.18). There is no limit on the size of employer payment (though see section 4.21 in respect of the consequences of exceeding your **annual allowance**) or **transfer payment** that **we'll** accept into the **plan**.
- 4.4 **We** set a minimum **transfer payment**, a minimum single payment, a minimum regular monthly payment and a minimum regular yearly payment that **we'll** accept. Where more than one **transfer payment** is being made at the same time, the minimum applies to the total of all those **transfer payments**.

Lower minimums apply to larger **plans**.

We don't currently set a minimum for any 'irregular' payment if **you** already have a **flexible account** under your **plan** and there is no minimum amount for any additional single or **transfer payment** into a **plan**.

We may change the minimums from time to time, if it is necessary for **us** to do so to maintain our profitability. **You** can find out the current minimums that apply by contacting **FundsNetwork** or your **financial adviser**. **FundsNetwork's** contact details are in section 1.

How and when payments can be made

- 4.5 **Transfer payments** to the **scheme** can be made by direct credit, telegraphic transfer or cheque on any **business day**.
- 4.6 Single or irregular payments from **you**, your employer or a **third party** on your behalf can be made by telegraphic transfer or cheque. If the payer already has a variable direct debit in place for the **plan**, the irregular payment can be made by that direct debit. Single or irregular payments can be paid on any **business day**.

- 4.7 All regular payments must be made by variable direct debit. They can be paid monthly or yearly. **You**, your employer or the **third party** can, at any time, increase, reduce or stop making regular payments. But **we** won't accept any payments from **you** or a **third party** on your behalf on which **we** can't claim basic-rate tax relief (as explained in section 4.3) and **we** can refuse to accept any regular payment that's below a minimum set by **us** (as explained in section 4.4).
- 4.8 If a cheque or direct debit is rejected after **we've** used it to buy investments and **we** have not received cleared funds within **5 business days** of notifying **you** or your **financial adviser** of this, **we'll** sell those investments or exercise any right to cancel their purchase. **You'll** be charged any reasonably incurred costs or expenses **we** incur in doing so. If the value **we** receive for selling or cancelling the purchase of an investment is less than the price **we** paid for it, **we'll** deduct the difference from your holding in the **SIPP Bank Account**. If there's not enough money in your holding in the **SIPP Bank Account**, **we'll** collect the required amount in the way described in sections 6.6 and 6.7.
- 4.9 **We** can decide that **we're** not accepting any further payments to your **plan**, provided **we** have reasonable cause to do so and **we** notify **you** of our reasons. An example would be if **you** dismiss your **financial adviser** and don't appoint a new one. If **we** decide to do so under this section, **you'll** be able to transfer your **plan**, free of our transaction charge (as described at section 10.9) during the 3 month period starting on the date of the notification but **we'll** still deduct any **transfer charge**. **We'll** still pass on to **you** any transfer fee or exit fee imposed on **us** by **managers** who are not in the **Standard Life Aberdeen group**. If the **mutual funds** are managed by a company in the **Standard Life Aberdeen group** then **we'll** not make a charge for re-registering the **mutual fund** in the name of the trustees of the scheme that **you** are transferring to.

Indexation

- 4.10 Where regular payments are being paid, **you** can ask for them to automatically increase each year by a fixed percentage (1 to 10%) or in line with the **index of average weekly earnings**. The same basis must apply to all regular payments made by **you**, your employer or a **third party** on your behalf. **We'll** agree to your request unless **we** have reasonable cause not to, in which case **we'll** inform **you** of our reasons. If **we** agree, the regular payment will increase each year on the indexation date which is the day chosen by **you** or, if **you** haven't chosen a day, the anniversary of the day on which the first regular payment was made.
- 4.11 Each year, before the indexation date, **we'll** tell **you** what the new level of regular payment will be from the indexation date. Unless **you** tell **us** to collect a different amount, **we'll** then collect that new level of regular payment until the following indexation date. If your **plan** invests only in **Standard Life investment policy funds**, the **insurer** will use the increase to allocate extra **units**. If your **plan** invests in other investments (including the **SIPP Bank Account**), **we'll** add the increase to your holding in the **SIPP Bank Account** unless **you** give **us** other instructions.

- 4.12 If **you** choose to have indexation in line with the **index of average weekly earnings**, **we'll** work out the increase by using the figure in the index for the month that is four months before the increase is due. **We'll** not, however, change your regular payment if the index goes down. If the Government changes the index, **we'll** use another basis which will give similar increases.
- 4.13 **You** can ask for the regular payments to stop increasing automatically. Our contact details are in section 1.

How tax relief on payments works

- 4.14 There is no tax relief on **transfer payments** into your **plan**.
- 4.15 If your employer makes a payment to your **plan**, they can normally treat the payment as a business expense or use it to reduce assessable profits. **You** will not be taxed on the benefit to **you** of your employer's payments as long as **you** do not exceed your **annual allowance** (see section 4.21).
- 4.16 If **you** (or a **third party**) want to make a payment to your **plan**, basic-rate tax relief on that payment is provided 'at source'. This means that **you** (or they) should deduct an amount equal to basic-rate tax from that payment to calculate the 'net' payment that **you** (or they) need to give **us**. **We** will 'gross-up' the amount that **we** receive (which means that **we** will treat it as if it had been paid without the tax deduction) and claim the basic-rate tax from **HMRC**. So if the basic rate of income tax for the tax year is 20% and **you** want the grossed-up payment to be £5,000, the amount **you** need to pay to **us** is:
- $$(100\% - 20\% = 80\%) \text{ of } \pounds 5,000, \text{ which is } \pounds 4,000.$$
- If **you** pay tax at a higher rate, **you** can contact **HMRC** to claim any additional tax relief on your payment and any payment made by a **third party** for **you**.
- If **you're** subject to a Scottish rate of income tax, which varies from the rest of the **UK**, **you** can contact **HMRC** either to claim additional tax relief if the Scottish rate is higher or to reconcile any difference in tax relief if the Scottish rate is lower.
- 4.17 If **you** sacrifice salary in exchange for an employer payment to your **plan**, section 4.16 doesn't apply to that payment.

HMRC limits

You will be able to benefit from basic-rate tax relief on your annual contribution to your **plan** subject to the conditions as explained in sections 4.18 to 4.20 below. For more information, please see our leaflet 'Information about tax relief, limits and your pension' (FGEN658).

- (a) **Tax relief on your contribution**
- 4.18 In any **tax year** in which **you're** a **relevant UK individual**, **HMRC** will give tax relief on payments to your pension schemes from **you** or a **third party** up to the higher of:
- the **basic amount** regardless of your earnings; and
 - 100% of your **relevant UK earnings** for that **tax year**.

These **HMRC** limits for tax relief apply to the total grossed-up payments (i.e. including the basic-rate tax relief received from **HMRC**, as explained in section 4.16) made by **you** or a **third party** to all your pension plans. As explained in section 4.3, **we'll** not accept payments from **you** or a **third party** on which **we** can't claim basic-rate tax relief.

Payments made by your employer don't count towards the **HMRC** limits for tax relief (but do count towards your **annual allowance** as explained in section 4.21).

- 4.19 If **you** stop being a **UK** resident and don't have any **relevant UK earnings** but **you** were a **UK** resident when **you** joined the **scheme**, **you** can continue paying up to the **basic amount** for the next five **tax years** following the **tax year** in which **you** leave the **UK**. If **you** weren't a **UK** resident when **you** joined, **you** can't make any payments after the end of the tax year in which **you** stop being a **UK** resident unless **you** have **relevant UK earnings**. But if **you** have (or your husband, wife or civil partner has) earnings from overseas Crown employment which are subject to **UK** tax, **you** can continue to make payments while **you're** outside the **UK**.
- 4.20 Where **we** find out from **HMRC**, or **we** receive satisfactory evidence, that **you** or a **third party** have made a payment to your **plan** that's higher than the **HMRC** limits described in sections 4.18 and 4.19, **we'll** use your holding in the **SIPP Bank Account** (or cancel units proportionately from all your **Standard Life investment policy funds** if **you** have no other investments) to pay a refund to the payer and to **HMRC** to bring your payment within the **HMRC** limits. **You'll** also be charged for our reasonable costs in paying the refunds. If **you** don't have enough funds in the **SIPP Bank Account** to repay **HMRC**, repay the payer and pay our costs, **we'll** sell investments on the basis described in sections 6.6 and 6.7.
- (b) **Annual allowance**
- 4.21 **HMRC** set an **annual allowance** on the total amount that **you**, your employer and any **third party** can pay to all your pension plans without a tax penalty. This allowance has been £40,000 for each **tax year** since 6 April 2014 but it may change in the future.

If your total income and employer's pension contributions exceed £150,000 in a **tax year** starting on or after 6 April 2016, **you** will have an **annual allowance** of less than £40,000. Your **annual allowance** will be reduced by £1 for every £2 **you** receive over £150,000 in a **tax year**. Regardless of how much **you** receive, your **annual allowance** will not be reduced below £10,000.

The tax penalty for exceeding the **annual allowance** is that **you'll** pay income tax at your **marginal rate** on payments to your pension plans that exceed the allowance. This tax is called the annual allowance charge. If the total payments to all your pension plans are less than £40,000 in one **tax year**, (or £50,000 for the **tax year** ending on 5 April 2014), **you'll** be able to carry forward the unused amounts for up to three **tax years**. If **you** think that **you** may exceed your **annual allowance**, please speak to your **financial adviser**.

If **you** **flexibly access** any benefits with any pension provider on or after 6 April 2015 **you** get a **money purchase annual allowance** of £10,000 and there is no carry forward of unused **money purchase annual allowance** from previous **tax years**. When **you** **flexibly access** your benefits **you** will get a notification from your pension provider which will explain more about the new limit and what **you** need to do. **You** need to let **us** know if **you've** received one of these notifications from another pension provider or **you** may be fined by **HMRC**.

The **annual allowance** and **money purchase annual allowance** don't apply to **transfer payments**.

Where payments to this **scheme** exceed your **annual allowance** and your annual allowance charge is more than £2,000, **you** have a statutory option to notify **us** in writing that **you** want the annual allowance charge to be deducted from your **plan**. **You** can use form GEN1742 for this purpose. If **you** are subject to the £10,000 **money purchase annual allowance** and **you** exceed that limit the statutory option does not apply to **you** and **you** will have to pay any tax due to **HMRC** yourself.

(c) **Lifetime allowance**

4.22 **HMRC** set a **lifetime allowance** on the total retirement benefits that **you** can receive from all your pension plans without a tax penalty. This allowance is £1 million from 6 April 2016 and is expected to change in line with the Consumer Price Index (CPI) from 6 April 2018.

If **you** receive **benefits** from any pension scheme at a lower level than your **lifetime allowance**, **you** can carry forward the unused part of your **lifetime allowance** against future **benefits**. If **you** have the right to take **benefits** from your **plan(s)** before the 'normal minimum pension age' (which is explained in section 11.3 below) – as is the case, for example, for certain sports people – then your **lifetime allowance** may be affected if **you** do so. If **you're** considering taking **benefits** from your **plan** before the normal minimum pension age, **you** should discuss this with your **financial adviser**.

If your **benefits** exceed your **lifetime allowance**, there's a **lifetime allowance charge** of 55% on the excess if it's paid as a lump sum or 25% if **you** take it as income drawdown or an **annuity**.

4.23 In Annex 3, **we** summarise the higher levels of **lifetime allowance** which could apply to **you** if **you're** eligible for protection now, or if **you** have previously applied to **HMRC** for protection. If **you** think **you** could be affected by the cut in the **lifetime allowance** to £1 million, **we** strongly suggest **you** discuss the situation with your **financial adviser**. There may be a cost for this.

4.24 Up until your 75th birthday, your **benefits** must be tested against the **lifetime allowance**:

- a) each time **you** apply a **pension date** to part of your **plan** (which is when **we** start, at your request, paying **you** a **benefit** from a new part of your **plan**, as explained in section 2.3);
- b) each time **you** buy an **annuity** (but if **you** buy an **annuity** after taking income drawdown, it's only the difference between the **annuity** purchase price and the relevant proportion of the **drawdown pension fund** at its **pension date** that'll be tested and **we** won't test any annuity purchased from the **post pension date accounts** described in section 2.12);
- c) if **you** die leaving a **savings pot** in your **plan**;
- d) if **you** make a **transfer payment** to a **qualifying recognised overseas pension scheme**.

On your 75th birthday, the value of any remaining **savings pot** must be tested against your **lifetime allowance**. Any **drawdown pot** must also be tested on your 75th birthday. The test will only apply

to the difference between the value of the **drawdown pot** on that date and the collective value of each **drawdown pension fund** at its **pension date** (or the relevant proportion of its value at its **pension date** if **you've** already used part of it to buy an **annuity**). **We** won't test any **drawdown pension fund** in the **post pension date accounts** described in section 2.12.

5. Investments

Permitted investments

5.1 A wide range of investments can be held under a Self Invested Personal Pension Scheme but certain investments are subject to additional tax charges imposed by **HMRC** to discourage their use. **You** can ask your **financial adviser** for details of the investments currently subject to tax charges by **HMRC**.

Buying and selling investments

5.2 **You** can tell **us** what investments **you** want to buy but **we**, as the **scheme administrator**, will decide if an investment is an acceptable one to be held in the **scheme**. **We'll** tell **you** if an investment isn't acceptable and the reasons for our decision. The **scheme administrator** and the **trustee** aren't liable or responsible for any loss or missed profit if **we** don't agree to buy an investment.

Sections 5.3 to 5.5 set out our terms for accepting particular types of investment and **we** may require **you** to use the **execution-only stockbroker** or a **discretionary investment manager** for some investments. The investment provider may have their own terms which could, for example, include minimum investments and powers to delay sales.

You can tell **us** what investments **you** want to sell. If there are legal or regulatory reasons why **we** can't do so, or if it will take time to do so as the investment provider has set restrictions on sales, **we'll** tell **you**. The **scheme administrator** and the **trustee** are not liable or responsible for any loss or missed profit if **we** can't sell the investment when **you** want **us** to do so.

5.3 **We'll** only agree that an investment is an acceptable one to be held in the **scheme** (and instruct the **trustee** to buy it) if, in our reasonable opinion, the investment will not be subject to the additional tax charges imposed by **HMRC** to discourage particular types of investment such as residential property, tangible moveable property (including fine art, wine, antiques and vintage cars) and loans to any person. (**HMRC** will tax these investments as if they are unauthorised payments.)

Even if a type of investment is not subject to additional tax charges, **we** can choose not to allow it under the **scheme**. **We** may do so if in our reasonable opinion:

- a) there's a significant risk that the **scheme administrator** or the **trustee** could find itself with a liability that it might not be able to meet from your **plan**; or
- b) making (or supporting) the investment could reduce the level of service that the **scheme administrator** or the **trustee** can provide to other **members** of the **scheme**; or
- c) it might result in damage to the reputation of the **scheme administrator** or the **trustee**; or

- d) it is a type of investment that too few **members** would select for it to be cost-effective for the **scheme administrator** to develop the processes or recruit the staff to make or support such an investment within the **scheme**; or
- e) there are legal or regulatory reasons why **we** can't do so.

5.4 **We** may instruct the **trustee** to sell an investment without your agreement if, in our reasonable opinion:

- a) the investment will become subject to the additional tax charges imposed by **HMRC** to discourage particular types of investment; or
- b) there is a significant risk that, by keeping the investment, the **scheme administrator** or the **trustee** could find itself with a liability that it might not be able to meet from your **plan**; or
- c) keeping the investment might result in damage to the reputation of the **scheme administrator** or the **trustee**; or
- d) there are legal or regulatory reasons why **we** must do so (which include, for example, complying with a court order, paying back a loan or making payments under the **rules**); or
- e) it is necessary for a **member's** share of a syndicated purchase of a property (see section 9.2) to be sold to make payments under the **rules** and the other members of the syndicate have not agreed to purchase that share; or
- f) **you** haven't kept sufficient funds in the **SIPP Bank Account** to meet expected payments and **we're** selling investments in the order set out in sections 6.6 and 6.7.

We'll tell **you** if an investment is sold and the reasons for the sale. The **scheme administrator** and the **trustee** are not liable or responsible for any loss or missed profit if **we** sell an investment under this section.

5.5 In accepting your instructions to buy or sell an investment, the **scheme administrator** and the **trustee** are not expressing an opinion on the likely performance of the investment, the suitability of any new investment for your **plan** or the merits of any sale and are not under a duty to do so. **You** are relying on your own assessment of these matters and on any advice received from your **financial adviser** including where an option or choice arises in relation to an investment held in your **plan**.

The **scheme administrator** and **trustee** are not responsible for the investment advice provided by your **financial adviser** or a **discretionary investment manager** providing an advisory service or for the investment decisions made on your behalf by the **discretionary investment manager**.

The **scheme administrator** and **trustee** are not liable or responsible for any loss or missed profit caused by the failure of a **discretionary investment manager**, **execution-only stockbroker**, investment provider, bank, custodian, sub-custodian or nominee company to perform their duties or to meet their financial obligations (including, for example, if they become insolvent).

The **scheme administrator** and **trustee** are not liable or responsible for the accuracy of the valuations provided by an investment provider, nor for the content or accuracy of the literature produced by an

investment provider including any factsheet or prospectus.

The **scheme administrator** and **trustee** are however responsible for any loss caused by their own fraud, negligence, wilful default or breach of regulatory duty.

Ownership of the investments

5.6 The **trustee** will own all of the investments held for **you** under the **scheme** but it will only buy or sell investments where the **scheme administrator** directs the **trustee** to do so. As a **member** of the **scheme**, **you** don't own the investments held for **you** under your **plan** but your **benefits** do depend on how these investments perform. **You** may request copies of the annual reports and accounts in relation to your investment in **mutual funds** on the **FundsNetwork** platform and **you** can instruct the **trustee** how to vote in relation to these investments, subject to additional administration charges.

The investments are held by the **trustee** or, on the **trustee's** behalf, by the **execution-only stockbroker**, a **discretionary investment manager**, a nominee or a custodian.

We won't direct the **trustee** or ask the **execution-only stockbroker**, **discretionary investment manager**, nominee or custodian to exercise voting rights (or appoint a proxy) in line with your wishes for any investment in your **plan**. **We** won't reclaim tax on any non-UK investments.

In specie transfer payment

5.7 If **you** want to make an **in-specie transfer payment** to the **scheme**, **you** must give **us** a list of all of the assets that **you** still want to transfer to the **scheme**. **We'll** tell **you** if there are any assets on that list which **we're** not willing to accept, as well as our reasons for doing so. The **trustee** can refuse to accept ownership of any asset which **we** didn't agree to accept or which wasn't included on the list. If **we** cannot accept an asset and **you** still want to continue with the transfer, **you'll** need to sell that asset and transfer the proceeds to the **scheme** in accordance with section 4.5. For further information on how to make an **in-specie transfer payment**, please contact your **financial adviser**.

Core and non-core investments

5.8 If a type of investment is acceptable, **we'll** treat it as a **core investment** or a **non-core investment**.

5.9 The **core investments** are:

- cash held in the **SIPP Bank Account**,
- **Standard Life investment policy funds**,
- **mutual funds** available on the **FundsNetwork** platform.

We describe the **SIPP Bank Account** in section 6, **Standard Life investment policy funds** in section 7 and the **FundsNetwork mutual funds** in section 8.

5.10 The **non-core investments** are any investments that are not **core investments**. They include investments made through the **execution-only stockbroker** (see section 5.13) or **discretionary investment managers** (see section 5.17) and commercial property. **We** describe investment in commercial property in section 9. **We** may receive income from transactions in investments or from holding these investments (for example, in arranging insurance for property) and, if **we** do so,

we'll keep that income as part of our overall income under the **SIPP products**.

Access to the full range of investment options

5.11 **We've** appointed an **execution-only stockbroker** and **discretionary investment managers** and their roles are described in sections 5.13 to 5.22. If **you** don't use our **execution-only stockbroker** or a **discretionary investment manager** for all or part of your **plan**, **you** won't be able to use the full range of investments available under the **scheme**.

5.12 In particular, futures and options are types of investment which are not subject to additional tax charges by **HMRC** but **we'll** only allow them under the **scheme** if:

- a) **you've** appointed a **discretionary investment manager** (see section 5.17) to manage a portfolio of assets held for **you** under the **scheme**;
- b) the futures and options will be part of that portfolio; and
- c) the **discretionary investment manager** has agreed to limit the liability of the **trustee** and the **scheme administrator** to the value of your **plan**, which cannot be less than nil.

Execution-only stockbroker

5.13 **We've** appointed an **execution-only stockbroker** for **SIPP members** who wish to make execution-only trades or who wish to authorise their **financial adviser** to do so on their behalf. **We** reserve the right to change our **execution-only stockbroker**.

Our appointed stockbroker will not provide advice on the merits of an investment transaction or advice on whether an investment is suitable for **you**.

Our appointed stockbroker will hold the investments purchased through this service as custodian for the **trustee**. The **execution-only stockbroker** may pool investments and money held by them for your **plan** with investments and money held for other customers that they have. If there's a shortfall and the **execution-only stockbroker** is unable to meet their financial obligations, your **plan** may be due a share of the shortfall.

5.14 If **you** want to do execution-only trades, **you** (or, if **you** authorise your **financial adviser**) must use our **execution-only stockbroker**. Your relationship with the **execution-only stockbroker** will be governed by their terms of service. Our relationship with the **execution-only stockbroker** is governed by the agreement that the **execution-only stockbroker** has made with **us** and the **trustee**. Subject to section 5.2, **you** can buy or sell the following types of investments through our appointed stockbroker:

- a) stocks and shares listed on stock exchanges recognised by **HMRC**;
- b) fixed interest securities;
- c) index linked securities;
- d) loan notes and debentures issued by public limited companies;
- e) venture capital trusts;
- f) investment trusts;
- g) corporate bonds;
- h) government bonds;
- i) real estate investment trusts;
- j) crest depository interests;

- k) warrants; and
- l) exchange-traded funds.

We may add additional types of investments to this list. **We** may also remove types of investment from this list from time to time to take account of any requirements, guidance or codes of practice issued by our regulatory bodies. If your **plan** already holds a type of investment before **we** remove it from the list, **we** won't normally insist on it being sold unless **we'd** be breaching regulatory requirements, guidance or codes of practice by allowing your **plan** to continue holding that investment.

5.15 **You** (or your **financial adviser**) must deal directly with our **execution-only stockbroker** using their internet sharedealing facility or their telephone service when **you're** placing a trade. Neither **we** nor **FundsNetwork** will pass on your instructions to them. The internet sharedealing facility is available for most (but not all) types of investment.

The stockbroker will send the contract notes to **you** or, if **you** have authorised your **financial adviser** to instruct the trades on your behalf, your **financial adviser**.

The stockbroker will also contact **you** (or your **financial adviser**) where **you** need to take any decisions on your investments, for example, in relation to a rights issue.

5.16 When **you** buy an investment, the **execution-only stockbroker** will request money from the **SIPP Bank Account** to pay for the purchase. When **you** sell an investment, the **execution-only stockbroker** will pay the sale proceeds into the **SIPP Bank Account**.

We'll normally deduct a transaction charge from your holding in the **SIPP Bank Account** each time that **we** give money to or receive money from the stockbroker. Please see sections 10.8 and 10.9 for more details on the transaction charge.

When **you're** buying an investment, **you** (or your **financial adviser**) must make sure that **you** have enough money in the **SIPP Bank Account** to settle the trade. **We** won't give the **execution-only stockbroker** any money unless it's available from your holding in the **SIPP Bank Account**. If a trade has to be cancelled because there's not enough money to pay for it, **you'll** still be charged the transaction costs. The stockbroker may charge **you** for the extra administration involved. And **we** may also charge **you** for the extra administration involved.

The **execution-only stockbroker** will arrange that any income on the investments held for your **plan** is paid to the **SIPP Bank Account**.

Discretionary investment manager

5.17 If **you** don't wish to take your own investment decisions, **you** can use the services of a **discretionary investment manager** to take day-to-day investment decisions for **you**. For a list of the **discretionary investment managers** available to your **plan**, please contact **FundsNetwork** or your **financial adviser**. **You** need to sign an agreement with any **discretionary investment manager** **you** appoint as it is your power to make decisions on investments that the **discretionary investment manager** is using. **You** also need to agree an investment strategy with them taking account of your needs, your attitude to risk and our restrictions on the types of investments allowed. Your agreement with the **discretionary investment manager**

will also be subject to the terms of the agreement that they have made with **us** and the **trustee**.

You can't use a discretionary investment manager that is not approved by **us**.

We'll make a yearly charge as set out in section 10.13 for each **discretionary investment manager** that **you** use.

You will also have to pay the **discretionary investment manager's** charges.

5.18 In terms of the appointment, the **discretionary investment manager** must:

- set up an account for your **plan** and pay money out of that account only to **us**;
- comply with **our** restrictions on the type of investments allowed;
- be responsible, on behalf of the **trustee**, for the safe custody of the investments purchased through this service;
- keep the investments of your **plan** separate from any of your own investments which **you** might have with that manager;
- sell investments when **we** require money to pay your **benefits**;
- follow our instructions on the transfer of the investments if they stop being authorised to be an investment manager or **we** remove them from our list of acceptable **discretionary investment managers**; and
- prepare reports on transactions and valuations for **us** so that **we** can administer your **plan**.

The **discretionary investment manager** may pool investments and money held by them for your **plan** with investments and money held for other customers that they have. If there is a shortfall and the **discretionary investment manager** is unable to meet their financial obligations, your **plan** may be due a share of the shortfall.

5.19 The discretionary portfolio can't include any direct investment in property or land, or any borrowing associated with the direct purchase of property or land.

5.20 **You** are relying on the investment expertise of the **discretionary investment manager** that **you** use. It's your responsibility to organise your dealings with your **discretionary investment manager** and for the security of your communications with them. Neither **we** nor **FundsNetwork** will pass on your instructions to them. They'll send the contract notes to **you** and deal directly with **you** regarding your investments.

5.21 **We'll** forward money to, and receive money from, your **discretionary investment managers** in accordance with your instructions. **We** won't forward any money to your **discretionary investment manager** unless it's available from your holding in the **SIPP Bank Account**.

Advisory service

5.22 Some of the **discretionary investment managers** also offer an 'advisory' service. This means that the manager will give **you** advice on your investments but **you'll** make your own decisions. To place your trades, **you** must use the services of the **discretionary investment manager**.

Mutual funds

5.23 If **you** instruct **us** on your behalf to buy and sell **units** in a **mutual fund** (including those on **FundsNetwork**), these **units** will be bought, held and sold subject to the terms set out in that **mutual fund's prospectus**. The **trustee** owns the **units** and holds them to provide your **benefits**. A **mutual fund's prospectus** may allow the **manager** to make changes to a **mutual fund** (for example, closing, winding up or dividing the **mutual fund**) as set out in the **mutual fund's prospectus**. For full details, please refer to the **mutual fund's prospectus** which is usually available on the **manager's** website. Where the **manager** fails to administer a **mutual fund** in accordance with the **mutual fund's prospectus**, **we** won't make good any loss that arises. **We** also won't make good any loss that **you** might suffer as a result of the exercise of a power set out in the **mutual fund's prospectus**.

5.24 The **manager** of a **mutual fund** may increase their charge and, when **we** are informed, **we'll** inform **you** or your **financial adviser** as soon as is reasonably practicable.

Deposit accounts

5.25 If **you** wish to invest in a deposit account with a bank or building society, the account will be held in the name of the **trustee**. The deposit account could be a pooled account which means that it contains holdings for a number of **SIPP plans**. If there is a shortfall and the bank or building society is unable to meet their financial obligations, your **plan** may be due a share of the shortfall.

The **scheme administrator** and **trustee** must be able to withdraw money from the account where, for example, money is required to pay **benefits**. This applies even if the deposit is intended to be for a fixed term. The bank or building society may charge a penalty for early withdrawal or surrender of a term deposit and any penalty, if not deducted from the proceeds, will be deducted from your holding in the **SIPP Bank Account**.

Other non-core investments

5.26 **We** can provide your **financial adviser** with our list of the other types of investments that **we** are currently accepting under a **plan**. For these less common investments, **we** may have special requirements but **we'll** tell **you** about them when **you** ask to invest in one of them.

Instructions from your financial adviser

5.27 Where **you** have authorised **us** to do so, **we'll** treat any instructions on investments that **we** receive from your **financial adviser** as your instructions. **We're** not liable or responsible for any loss or missed profit because **we** didn't act on your **financial adviser's** instructions until **we** received your authority to do so.

In some cases, for example, the initial appointment of a **discretionary investment manager** or the buying or selling of a property, **we'll** always require a direct instruction from **you**.

Timely execution

5.28 Sections 7.20 to 7.27 describe how transactions are done under the Standard Life Investment Policy and sections 8.19 to 8.25 describe how transactions in the **FundsNetwork mutual funds** are done. **We'll**

transact all other investments as soon as is reasonably practicable after **we** receive complete and unambiguous instructions. **You** can obtain details of what is 'reasonably practicable' for a particular investment from **FundsNetwork**. By transact **we** mean that **we'll** have completed our part in the buying or selling process for that investment, such as filling in an application form or sending money to the **execution-only stockbroker** or **discretionary investment manager**. As long as **we've** acted as soon as is reasonably practicable, **we're** not liable or responsible for any loss or missed profit between the time that **we** received the instruction and the time that it was completed.

Transactions between your plan and you or any person or company connected with you

5.29 Where there's an investment transaction (including a lease) between your **plan** and **you** (or any person or company connected with **you**) then it must be an 'arm's length bargain'. This is an **HMRC** requirement and, if this doesn't happen, there are tax penalties.

Investment income

5.30 If **we** receive income or interest for an investment that used to be held in your **plan** after:

- a) **you've** transferred your **plan** to another scheme; or
- b) **you've** used the **plan** proceeds to buy an **annuity**

we'll forward that income or interest to the administrator of your new scheme (if they agree to accept it) or use it to provide **benefits** for **you** where, in either case, this would be cost-effective and practicable for **us**, acting on a reasonable basis.

Distressed investments

5.31 If an investment held in your **plan** can't be sold due to the investment provider experiencing financial or operational distress, default or bankruptcy, **we** will treat that investment as being 'distressed' and apply the following conditions:

- a) If the investment provider can't give **us** an up-to-date value for the investment, or if the latest valuation is more than three months old, **we'll** normally value that investment at £0.01 even where it's possible that the investment might have a residual value. This is to avoid your **plan** having an unrealistically high value. This will ensure that any charges **you** pay will reflect the distressed nature of the investments and will help you plan for retirement based on realistic expectations.
- b) If **we** don't have an up-to-date value for the investment, **we'll** not normally agree to sell the investment to anyone (other than back to the investment provider). That's because there are tax consequences if investments are not sold at their market value.
- c) The charges described in section 10 apply whether or not an investment is distressed. **We** will continue to incur costs in administering your **plan**, particularly if the distressed investment is wound up due to liquidation or another similar procedure.
- d) If **you** ask **us** to transfer the value of your **plan**, excluding the distressed investment, to another scheme, **we'll** not normally agree to the transfer

unless a sum equal to at least three years' worth of administration charges is also left in your **plan**. This is to cover our costs in administering the distressed investment.

- e) If **you** ask **us** to transfer the value of your **plan** to another scheme **we** may not be able to do this because, for example, **we** may not be able to receive a cash value for the investment or the other scheme may not be prepared to accept an **in specie transfer payment**. In these circumstances the distressed investment will remain in your **plan** until the distressed nature of the investment ceases or until the distressed investment is fully wound up. Any further distributions, including distributions on winding up, will be applied to your **plan**.

6. SIPP Bank Account

- 6.1 **We'll** pay all cash **transfer payments** and all payments to the **scheme** by **you** or your employer or a third party on your behalf, into your holding in the **SIPP Bank Account**, with one exception. If any part of a payment is to be invested in **Standard Life investment policy funds**, **we'll** invest that part of the payment directly in your chosen **Standard Life investment policy funds**.

We, as the **scheme administrator**, use our own clearing account for payments into and out of the **scheme**. **We** also use one of our own accounts to hold any amounts that **we**, as the **scheme administrator**, have taken from the **SIPP Bank Account** to meet tax that **we** (or the **trustee**) are due to pay to **HMRC** (including tax on income payments). **We'll** take the tax from the **SIPP Bank Account** (or your **Standard Life investment policy funds**) when **we** make the payment (or are treated as having made the payment) on which the tax is due.

- 6.2 The **SIPP Bank Account**, currently provided by HSBC Bank plc, is a deposit account held by the **trustee** but **we** operate the account on behalf of the **trustee**. The deposit account is a pooled account which means that it contains holdings for a number of **SIPP plans**. **We** will however keep a record of your holding in the **SIPP Bank Account** each day. If there's a shortfall and HSBC Bank plc is unable to meet its financial obligations, your **plan** may be due a share of the shortfall.

HSBC Bank plc will calculate interest on a daily basis and pay it to **us** each month in arrears. In normal conditions **we'll** then apply part of that interest to your holding in the **SIPP Bank Account**. Providing **we** receive enough interest from HSBC Bank plc, the rate of interest **we** pay to your holding in the **SIPP Bank Account** will generally be 1% below the Bank of England base rate. (This means that if the base rate is 1% or less **we'll** pay 0% unless **we** tell **you** otherwise.) **We'll** keep the rest of the interest earned on the account as part of our overall income under the **SIPP products**.

We'll give **you** three months' notice before changing the above formula. Please contact **FundsNetwork** or your **financial adviser** if **you** wish to know the current interest rate that **we** apply.

What the SIPP Bank Account is used for

- 6.3 **We'll** take money from your holding in the **SIPP Bank Account** to:

- pay your **benefits** and any taxes due under the **plan**;
- pay a **transfer payment** to another scheme or comply with any **pension sharing order** (as explained in section 15.10) or any other court order; or
- collect charges detailed in section 10 or pay expenses as detailed in these **terms** (including paying for any development of a property).

This section doesn't apply if your **plan** is fully invested in **Standard Life investment policy funds** since **we'll** provide all the benefits and collect all the charges (except for the fund management charges described in sections 7.30 and 7.31) by unit cancellation. Neither does it apply if **you've** asked **us** to pay your benefits, collect the commission charges or pay a fee to your adviser by cancelling units from the **Standard Life investment policy funds** in your **plan** and the proceeds of the unit cancellation are sufficient to provide the benefit, charge or fee.

- 6.4 Unless **you** decide to use a **discretionary investment manager**, **we** use the **SIPP Bank Account** for your investment transactions.

We'll take money out of your holding in the **SIPP Bank Account** when **we**:

- follow your instructions to buy investments;
- give money to a **discretionary investment manager**.

We'll add money to your holding in the **SIPP Bank Account** when **we**:

- receive the proceeds of the sale of an investment or money from a **discretionary investment manager**;
- receive income or interest from your investments;
- receive a rebate of ongoing commission from **FundsNetwork mutual funds**.

If **you** don't give **us** investment instructions, the money will stay in your holding in the **SIPP Bank Account**.

Keeping your holding in the SIPP Bank Account sufficient at all times

- 6.5 **You** need to keep sufficient funds in the **SIPP Bank Account** to meet expected payments (including making any new investments, paying interest on loans or paying income to **you**). If the money isn't in the account, **we** may not be able to make the payments or buy the investments. This is because the **SIPP Bank Account** is a deposit account and so can't be overdrawn.

Your **beneficiary** will also need to make sure that there are sufficient funds in their holding in the **SIPP Bank Account** to pay them any relevant **benefits**.

It is important that **you** (and your **financial adviser**) arrange to top up the money in the **SIPP Bank Account** by selling or realising investments if this is going to be necessary.

Before your holding in the **SIPP Bank Account** becomes insufficient to allow **us** to meet the requirements set out in section 6.3, **we'll** contact your **financial adviser** and ask for your instructions on selling investments

in your **plan** to generate the required amount. If **you** or your adviser don't give **us** instructions, **we'll** sell investments on the basis described in sections 6.6 and 6.7. If there's insufficient money in the **SIPP Bank Account** to pay an **adviser charge**, **we'll** cancel units from all the **Standard Life investment policy funds** held in your **plan** but **we** won't sell any other investments on the basis described in sections 6.6 and 6.7 to pay the **adviser charge**.

- 6.6 If **we** don't receive instructions:

- we'll** cancel units proportionately from all the **Standard Life investment policy funds** held in your **plan**;
- if this produces an insufficient amount, **we'll** cancel units proportionately from all the **FundsNetwork mutual funds** held in your **plan**;
- if this produces an insufficient amount, **we'll** sell investments from your **plan** on the basis described in section 6.7; and
- we'll** deduct our transaction charge as explained in section 10.14.

If **you** have both a **savings investment mix** and a **drawdown investment mix**, the above steps will change the investments held in both mixes but **we'll** only deduct any charge or payment from the relevant **pre** or **post pension date account(s)**.

- 6.7 Where **we** have to sell investments in terms of paragraph d) of section 6.6 to meet the requirements set out in 6.3, **we'll**:

- sell a proportion of every investment held for **you** under the **plan** for which a partial sale is possible, excluding commercial property or traded endowment policies (since they're not liquid assets);
- once **we've** sold all the investments for which a partial sale is possible under the **plan**, **we'll** sell the other investments on a 'last bought, first sold' basis, excluding commercial property or traded endowment policies;
- if commercial property and traded endowment policies are the only investments held for **you**, **we'll** sell the traded endowment policies on the 'last bought, first sold' basis; and
- if commercial property is the only investment held for **you** and the rental income from the property is insufficient to provide the **benefit** or the charge, **we'll** sell the property.

If commercial property is the only investment held for **you** and **we** need to collect a charge, **we'll** offer **you** the option to make a payment into your **plan**, or to pay **us** direct, to cover the charge instead of selling the property. If this applies, there will also be a billing charge to cover our reasonable costs.

- 6.8 Where there's insufficient cash in your holding in the **SIPP Bank Account** to pay a charge, or an income payment, **we** reserve the right to sell assets of greater value so that **we** don't have to repeat these sales too frequently. **You** can get details of how **we** calculate this greater value from **us** or your **financial adviser**.

7. Standard Life Investment Policy

7.1 The Standard Life Investment Policy is a master policy which The Standard Life Assurance Company issued to the **trustee** as policyholder. The **insurer** of the Standard Life Investment Policy is now Standard Life Assurance Limited.

7.2 The Standard Life Investment Policy allows **members** of the **scheme** to invest in a range of the **insurer's** funds (the '**Standard Life investment policy funds**') including funds managed by the insurer ('**internal funds**') and funds managed by **external fund managers** ('**external funds**'). The **insurer** will keep a separate record of the amount that it is due to pay to each **member** of the **scheme** who chooses to invest in the policy.

The funds available under the **SIPP products** are in our series 4 range.

Each **Standard Life investment policy fund** has a separate pool of assets and is divided into **units**. The **insurer** uses the **units** of both **internal** and **external funds** for the sole purpose of working out how much it will pay on claims under your **plan**, under the **plans** of other **members** of the **scheme** and by other policyholders using the same fund. The assets in each **Standard Life investment policy fund** are owned by the **insurer** and, although policyholders have claims to money, they have no rights to particular assets or the proceeds of those assets.

Both **internal** and **external funds** may include money that the **insurer** holds for administrative reasons and the **insurer** may borrow money for both types of fund.

You can ask **FundsNetwork** or your **financial adviser** for a copy of the **insurer's** leaflet 'Understanding unit-linked funds' (GEN569), if **you** would like more information on how **Standard Life investment policy funds** work.

Internal funds

7.3 For an **internal fund**, the **insurer** sets the investment objectives of the fund and makes the investment decisions for that fund within those objectives. The **insurer** will, in normal investment conditions, give **you** at least 30 days' notice if it intends to make a material alteration to the investment objectives of an **internal fund** and **you're** invested in that fund.

External funds

7.4 For an **external fund**, the **insurer** can use an **external fund manager** in three ways:

- the **insurer** may buy **units** in the **external fund manager's mutual fund** (and this could include a **Standard Life mutual fund**);
- the **insurer** may use an **external fund manager's** insured fund; or
- the **insurer** may instruct an **external fund manager** to manage funds held in the Standard Life Investment Policy.

In this way, **you** have access to the services of another fund manager without having to invest in a separate product. **You** don't invest directly in an **external fund manager's** fund.

An **external fund** may also include some money that the **insurer** holds for administrative reasons.

7.5 When **you** instruct **us** on your behalf to buy and sell **units** in a **Standard Life investment policy fund** which is invested in a **mutual fund** managed by an **external fund manager**, the underlying units will be

bought, held and sold subject to the terms set out in that **external fund manager's** fund **prospectus**.

7.6 Where a **Standard Life investment policy fund** is invested in a **mutual fund** managed by an **external fund manager**, the **prospectus** of the **external fund manager's** fund may allow the **external fund manager** to make changes to this fund (for example, closing, winding up or dividing the **external fund manager's** fund) as set out in the **external fund manager's** fund **prospectus**. For full details please refer to the **external fund manager's** fund **prospectus** which is usually available on the **manager's** website. Where a **Standard Life investment policy fund** is invested in an **external fund manager's** fund and the **manager** fails to administer a **mutual fund** in accordance with the **mutual fund's** **prospectus**, the **insurer** won't make good any loss that arises. The **insurer** also won't make good any loss that **you** might suffer as a result of a decision made by the **external fund manager** in terms of the fund **prospectus**.

Available funds

7.7 **You** can find out which **Standard Life investment policy funds** are available from the current version of our 'Fund List - SLIP Pension Funds' leaflet, our website (<http://www.standardlife.co.uk>) or from your **financial adviser**.

7.8 To protect the interest of existing investors, a **Standard Life investment policy fund** may not be available for a temporary period.

7.9 The maximum number of **Standard Life investment policy funds** that **you** can be invested in at any one time under the Standard Life Investment Policy is 11 (or 12 if your investment in the Standard Life Investment Policy is your only investment under the **scheme**).

7.10 To run funds efficiently or to meet market needs, the **insurer** can divide a **Standard Life investment policy fund** into more than one fund or combine two or more funds into one fund. If a fund that **you're** invested in is being divided or combined, **you'll** normally get 3 months' notice.

Closing or winding-up a fund

7.11 For commercial reasons (including those specified below), it's necessary for the **insurer** to be able to:

- close a **Standard Life investment policy fund** to new investments (so that no new **units** in the fund are sold to investors) to protect the interests of existing unitholders under the fund;
- wind up a **Standard Life investment policy fund** (so that the fund no longer exists), where the fund is no longer commercially viable or beneficial to its unitholders; and
- impose other investment restrictions, where this is required to protect the interests of existing unitholders under the fund.

7.12 If a fund that **you're** invested in is being closed or wound up, **you'll** normally get 3 months' notice. **You** may receive less notice (or, in exceptional circumstances, no notice) if the **external fund manager** closes or withdraws their funds, or a shorter period (or no notice) is necessary to protect the interests of the unitholders with **units** in that fund.

7.13 When **you're** told that a **Standard Life investment policy fund** is being closed to new money or wound-up, **you'll** be able to notify **us** of any alternative funds or assets into which **you** would like to direct any existing and/or future investment. If **we** haven't heard from **you** or your **financial adviser** by the end of the notice period, the **insurer** will direct any existing and/or future investment into an alternative **Standard Life investment policy fund**. In choosing the alternative **Standard Life investment policy fund** the **insurer** will consider which fund has, in the **insurer's** opinion, the closest investment objectives to the fund being closed or wound-up bearing in mind the charges and volatility rating for the fund being closed or wound-up. The **insurer** may also allocate the extra **units** awarded under section 7.33 to the fund that was selected by either **you** or the **insurer** as a replacement.

7.14 If a **Standard Life investment policy fund** is being wound-up, the **insurer** will switch any existing **units** invested in that fund to the fund that was selected by the method explained in section 7.13 above.

Valuing funds and setting the unit prices

7.15 The Standard Life Investment Policy describes how the **Standard Life investment policy funds** are valued. The **insurer** values a **Standard Life investment policy fund** on each **business day**. It can do so on a maximum ('cost to purchase') basis or on a minimum ('proceeds of sale') basis.

In valuing a fund on a **business day**, the **insurer** bases the value of the fund on the values of the assets in that fund. The **insurer** also allows for any money in the fund (or borrowed by the fund) and income and expenses due but not yet paid.

7.16 In valuing assets in an **internal fund**, the **insurer** uses prices quoted on the relevant stock exchange, property valuations or its assessment of a fair value depending on the assets in that fund. The **insurer** will deduct its management charge (see section 7.30) and some fees and expenses out of the assets of **internal funds** before setting the **unit price**.

7.17 In valuing assets in an **external fund**, the **insurer** uses the pricing information provided by the **external fund manager** which will allow for the deduction of the **external fund manager's** charges and the fees and expenses paid by the **external fund manager** out of the assets of their funds. The **insurer** will also deduct its management charge (see section 7.30).

7.18 Once the **insurer** has valued a **Standard Life investment policy fund** on a **business day**, it will use the value as the basis for setting the **unit price** for the following **business day** (and any non-business days before that day). The Standard Life Investment Policy describes how the maximum and minimum values of a fund can be used to calculate maximum or minimum **unit prices**. The **insurer** can use the maximum or the minimum value or a value between those two values to maintain fairness between unitholders joining, unitholders remaining in and unitholders leaving that fund. The **insurer** will divide the value of the fund on the basis that it has chosen by the total number of **units** to get the **unit price** for a **unit**. The maximum **unit price** is rounded up to six decimal places and the minimum

unit price is rounded up to six decimal places.

For further information, please ask **us** or your **financial adviser** for a copy of the **insurer's** leaflet 'Understanding unit-linked funds' (GEN569).

- 7.19 The **insurer** can suspend the valuation of a fund to maintain fairness between unitholders joining, unitholders remaining in and unitholders leaving that fund. This could occur where, for example, prices are not available from a relevant stock market or its supplier doesn't provide the prices in time.

Allocating and cancelling units

- 7.20 The Standard Life Investment Policy describes the principles that the **insurer** will use to work out which **unit** prices to use to allocate or cancel **units** in **Standard Life investment policy funds** in particular circumstances. The purpose of the principles is to balance the interests of unitholders remaining in, joining and leaving funds with the interests of the **insurer**. The **insurer** may change the principles and may, for example, start to use a price set after a premium is paid ('forward price') rather than a price set before the premium is paid ('historic price'). Section 7.29 explains when the **insurer** may have to cancel and re-allocate units if a pricing error occurs.
- 7.21 Where the **insurer** is to allocate **units** in a **Standard Life investment policy fund**, the **insurer** divides the amount available by the appropriate **unit** price of that fund to arrive at the number of **units** to be allocated. The **insurer** allocates **units** in a **Standard Life investment policy fund** to the nearest 1/1000th of a **unit**. It will meet the cost of rounding up and keep any money left over after rounding down.
- 7.22 Where the **insurer** is to cancel **units** in a **Standard Life investment policy fund** to provide benefits, to pay charges or for reinvestment, the **insurer** multiplies the number of **units** by the appropriate **unit** price of that fund to arrive at the amount available. The **insurer** cancels **units** from each **Standard Life investment policy fund** to the nearest 1/1000th of a **unit**. It will meet the cost of rounding down and keep any money left over after rounding up.
- For further information, please ask **us** or your **financial adviser** for a copy of the **insurer's** leaflet 'Understanding unit-linked funds' (GEN569).
- 7.23 **We** try to place every instruction to buy or sell **Standard Life investment policy funds** with the **insurer** as soon as reasonably practicable after receiving it. Subject to sections 7.24 and 7.28, units will be allocated or cancelled no later than the third **business day** following the **business day** on which **we** received your instructions to do so.

Delaying unit cancellation

- 7.24 The **insurer** can delay cancelling **units** held for **you** if it is necessary to maintain fairness between unitholders remaining in a fund and unitholders leaving a fund. For example, this could be necessary if it takes time to sell a particular type of investment in a fund or the markets are closed for an unforeseen reason. Where this applies, the **insurer** can delay the cancellation of the **units** held for **you** for up to one month or, where the **units** relate to a fund that invests directly or indirectly in buildings or land, for up to six months. If the cancellation involves an **external fund** (or **blended fund**) and

the **external fund manager** delays the cancellation, the **insurer** can delay the cancellation until it receives the proceeds of the related **units** in the **external fund manager's** fund. If the **insurer** delays the cancellation, it will use the **unit** prices that apply on the day on which the cancellation actually takes place.

Switching between Standard Life investment policy funds or for reinvestment

- 7.25 **You** can instruct **us** to switch your investments between the available **Standard Life investment policy funds**. Section 7.32 explains when the **insurer** might charge for these switches. Switches can result in assets being purchased or sold in the fund concerned and this can impact on other unitholders in that fund. If, in the **insurer's** reasonable opinion, **you** are switching in and out of particular funds to attempt to make short-term gains on your investments, the **insurer** reserves the right to remove or restrict your access to these funds under your **plan**. The **insurer** will give **you** one month's notice before doing so.
- 7.26 **You** can also instruct **us** to cancel **units** in a **Standard Life investment policy fund** and pay the proceeds into the **SIPP Bank Account** where they would be available for reinvestment.
- 7.27 **We** aim to place all instructions in relation to **Standard Life investment policy funds** with the **insurer** as soon as reasonably practicable. The **insurer** will normally switch or cancel **units** in the **Standard Life investment policy funds** on the second or third **business day** after **we** receive your instruction. However, as explained in section 7.24, there can be some circumstances where transactions can be delayed. For further information, please ask **us** or your **financial adviser** for a copy of the **insurer's** leaflet 'Understanding unit-linked funds' (GEN569) or, for an **external fund** using a **mutual fund**, the relevant **mutual fund prospectus**, which is usually available on the **external fund manager's** website.
- 7.28 Switching instructions which involve both cancelling or allocating units in **Standard Life investment policy funds** and buying or selling other investment types may cause delays. **We** will carry out such an instruction as soon as reasonably practicable but can't guarantee that it will be completed within the timescales set out in section 7.27. **You** should contact your **financial adviser** if you **are** concerned about a particular transaction. Where **we** receive instructions to both cancel units from one or more **Standard Life investment policy funds** and sell other investments and then use the total proceeds to buy other investments, **we'll** delay cancelling units from the **Standard Life investment policy funds** so that the proceeds become available on the same day as the proceeds of the other investments are due to become available.

Errors in setting the unit price

- 7.29 It is a complex process to value funds and set **unit** prices so errors can occur.
- If the error is material, the **insurer** will aim to put unitholders back, as closely as the **insurer** can, into the position that the unitholders would've been in if the error hadn't been made. This involves a change to the historic prices. The **insurer** will normally cancel transactions that stem

from the use of the incorrect price and then re-do those transactions using the corrected price. This can result in an increase or decrease to the number of units allocated under the policy to a **member**. Where this isn't practical, the **insurer** will calculate the amount required to put a **member** into the position that they would've been in if the error hadn't been made and either allocate (or cancel) the appropriate number of units or add to (or deduct from) their holding in the **SIPP Bank Account**. This is similar to the process that the **insurer** would use for any other error.

If the error isn't material, the **insurer** won't normally change historic prices or the number of units allocated under the policy to a **member**.

The **insurer's** leaflet 'Understanding unit-linked funds' (GEN569) contains information on how the **insurer** assesses whether or not an error is material. **You** can ask **FundsNetwork** or your **financial adviser** for a copy of the **insurer's** leaflet.

Charges

- 7.30 The **insurer** will deduct a management charge for each day from each **Standard Life investment policy fund**. The charge is deducted before the **unit** price is set. The management charge for each day is a percentage of the fund divided by 365 (366 in a leap year).
- You** can find out the annual rate of the management charge that applies to each **Standard Life investment policy fund** from our 'Fund List - SLIP Pension Funds' leaflet or from your **financial adviser**. For an **external fund**, (or **blended fund**) the annual rate allows for the **external fund manager's** charges.
- You** can find an example of how the management charge is calculated on a daily basis in Annex 2 of these **terms**.
- The **insurer** (or the **external fund manager**) will also deduct operating expenses from the fund. These operating expenses vary over time and the current estimated amount of those deductions are shown as 'Additional expenses' in the leaflet.
- For further information ask **us** or your **financial adviser** for a copy of the **insurer's** leaflet 'Understanding unit-linked funds' (GEN569).
- 7.31 The **insurer** has the right to increase the management charge which applies to each **Standard Life investment policy fund**. Increases will reflect increases in the **insurer's** overall costs (or changes in the assumptions that it makes) in providing the full range of pension funds available under the Standard Life Investment Policy or, if the increase relates to funds of a particular type or an individual fund, an increase in the **insurer's** costs (or a change in assumptions) for that type of fund or individual fund. It may also increase the charges on a **Standard Life investment policy fund** which is an **external fund** to reflect increases in the costs in running such a fund or increases to the **external fund manager's** charges or fees. Any increases in charges will not increase the profit margins of the **insurer** above reasonable levels.

The **insurer** will give **you** 3 months' notice before it increases the management charge of a fund that **you** invest in. Where the **insurer's** fund is invested in a fund managed by an **external fund manager**, the **insurer** may not be able to give **you** 3 months' notice of an increase in the

external fund manager's charge but the insurer will notify you as soon as is reasonably practicable after it is informed of the increase.

- 7.32 The insurer won't normally charge for a switch between the funds available under the Standard Life Investment Policy, but it reserves the right to charge you a switching fee if:
- in our reasonable opinion, you're using the switch option to attempt to make short term gains on your investments; and
 - the fund that you're switching into or out of invests in units of an external fund manager and that external fund manager charges the insurer for the transaction.

It is, however, a charge which we reserve the right to impose on all switches, if it becomes necessary for us to recover the costs we reasonably incur, as a result of carrying out switches between Standard Life investment policy funds on your behalf, or for any other grounds mentioned in section 10.19. This charge would be set in line with the factors explained in sections 10.15 to 10.18. If we do introduce such a charge, we'll give you 3 months' notice in accordance with section 18.5.

Credits

- 7.33 If the value of your investments in Standard Life investment policy funds is above the levels set out, from time to time, in our charges and discounts guide, the insurer may provide a 'large fund discount' by allocating extra units to the ones held for you in the Standard Life Investment Policy. When we create an account and issue a confirmation to you, we will include details of the large fund discount, if any, that applies to you. If a discount is payable, the discount under this section is a percentage of the value of the Standard Life investment policy funds which are eligible for the discount.
- 7.34 The insurer can reduce (or stop applying) the large fund discounts to reflect increases in its overall costs or changes in the assumptions that it makes. Any reduction or withdrawal of the discounts will not increase the insurer's profits above reasonable levels. The insurer will give you 3 months' notice before it reduces (or stops) a discount for funds that you invest in.

Assigning the Standard Life Investment Policy

- 7.35 The Standard Life Investment Policy is a master policy and not an individual policy held on your behalf. This means that you can't ask the trustee to assign the Standard Life Investment Policy to the trustees of another scheme. The trustee can however assign the policy to any other company or group of individuals that replaces it as trustee of the scheme.

8. FundsNetwork Mutual Funds

- 8.1 FundsNetwork offer a range of mutual funds on the FundsNetwork platform that your plan can invest in. These funds are provided by a number of different underlying fund providers and may be subject to corporate actions such as fund mergers or stock splits.

Available funds

- 8.2 You can find out which mutual funds are available by visiting www.fidelity.co.uk. Alternatively, call 0800 358 4060 to speak to a Fidelity FundsNetwork representative. There's no limit on the number of mutual funds that can be held in your plan.

Mutual fund prospectus

- 8.3 Each mutual fund is divided into units. When you instruct us on your behalf to buy and sell units in a mutual fund, these units will be bought, held and sold subject to the terms set out in that mutual fund's prospectus. The trustee owns the units and holds them to provide your benefits. A mutual fund's prospectus may allow the manager to make changes to a mutual fund (for example, closing, winding up or dividing the mutual fund) as set out in the mutual fund's prospectus. For full details, please refer to that mutual fund's prospectus which is usually available on the manager's website.
- 8.4 Where the manager fails to administer a mutual fund in accordance with the mutual fund's prospectus, we won't make good any loss that arises. We also won't make good any loss that you might suffer as a result of a decision made by the manager in terms of the mutual fund's prospectus.
- 8.5 We'll follow your instructions to buy or sell units as soon as is reasonably practicable (see sections 8.19 to 8.26). A mutual fund's prospectus may however allow the manager to delay a sale or purchase (or suspend all sales and purchases) of the units in that mutual fund.
- 8.6 The investment decisions for each mutual fund are made by the respective manager of each mutual fund and any investment restrictions for each mutual fund are listed in the relevant mutual fund's prospectus. For more information, please refer to the fund factsheet which is available on FundsNetwork's website and the latest prospectus which is usually available on the manager's website.

Closing or winding-up a fund

- 8.7 The manager of a mutual fund has the right to close an existing mutual fund to new money or to wind up an existing mutual fund.
- 8.8 If a mutual fund that you're invested in is being closed or wound up, you'll normally receive three months' notice. But you may receive less notice (or, in exceptional circumstances, no notice) if the underlying manager closes or withdraws their funds or a shorter period (or no notice) is necessary to protect the interests of the unit holders with units in that fund.
- 8.9 If a mutual fund is being closed to new money or wound-up, any future investments will be held in the SIPP Bank Account until you have confirmed your instruction. FundsNetwork will contact you for a new investment instruction.
- 8.10 If a mutual fund is being wound-up, FundsNetwork will contact you for a switch instruction. If they don't receive an instruction, they'll encash your shares and pay the proceeds into the SIPP Bank Account. FundsNetwork may deduct any charges or other amounts due to them, any tax liabilities, and any additional expenses incurred in selling the shares.

Management charges

- 8.11 Each manager of a mutual fund collects an annual management charge. This charge is normally applied each business day after the mutual fund has been valued and before the unit price is set. The actual charge that's deducted is defined by the 'total expense ratio' (TER). This is defined as the annual management charge added to any additional expenses or charges the fund may incur. The rate is expressed on an annualised basis, but is taken on each valuation date. See section 8.2 if you want to find out the total annual management charge and the additional expenses applying to particular mutual funds.
- 8.12 The manager of a mutual fund will be allowed to increase their annual management charge in terms of their prospectus.
- 8.13 FundsNetwork reserve the right to pass on any charge or levy imposed on them by third party fund providers in relation to investments or redemptions FundsNetwork make on your behalf.

Valuing funds

- 8.14 Prices of units of mutual funds are based on the value of the underlying assets in each mutual fund. You can find the most recently published prices for the mutual funds that are available on the FundsNetwork platform on their website (<http://www.fidelity.co.uk>). You should remember that all prices are historic prices and are not, therefore, prices at which FundsNetwork are able to deal.
- 8.15 The price of the units purchased or sold will reflect the price available from the manager of the mutual funds at the pricing point. The manager will calculate the price in terms of the mutual fund's prospectus. FundsNetwork mutual funds which are OEICs or recognised offshore mutual funds will be dealt with at net asset value (see section 8.17) and those mutual funds which are unit trusts will be dealt with at creation price (see section 8.18).

Setting the unit price

- 8.16 Units in mutual funds can either be single or dual priced.
- 8.17 Units in single priced mutual funds are bought and sold at the same price. This price is calculated by dividing the net asset value by the number of units in issue. There is normally no additional sales charge when you buy or sell units.
- 8.18 Dual priced mutual funds have different buying and selling prices, called the bid-offer spread. The bid-offer spread covers sales charges, other fees and expenses, and the dealing costs for buying and selling securities within the portfolio. In an equity mutual fund, dealing costs typically account for about one percentage point of the bid-offer spread, and investors in a dual priced fund pay these costs whenever they buy or sell units. Dual priced mutual funds bought by your plan are bought at no charge (this is known as a 'creation price').

Buying and selling units

- 8.19 When you instruct us, via FundsNetwork, to buy units in a mutual fund on your behalf, these units will be bought from the manager of that mutual fund. The price of the units is determined as explained in sections 8.14 to 8.18. The payment for your purchase will be made out of your holding in the SIPP Bank Account. See also section 8.23.

8.20 You may sell **units** by giving notice in writing to **FundsNetwork**. They will sell the **units**, as soon as practicable after they receive your instructions, to the **manager** of that **mutual fund**. The price of the **units** is determined as explained in sections 8.14 to 8.18. The proceeds will be added to your holding in the **SIPP Bank Account** unless you instruct us to use the proceeds to make other investments. **FundsNetwork** may deduct any charges or other amounts due to them, any tax liabilities, and any additional expenses incurred in selling the **units**. See also section 8.24.

Switching between mutual funds

8.21 You can instruct us, via **FundsNetwork**, to switch your investments between **mutual funds** on your behalf. **FundsNetwork** don't currently charge for a switch within **mutual funds** on the **FundsNetwork** platform but they reserve the right to introduce a charge for switching in the future. If they do introduce a switch charge, we'll give you 3 months' notice, in accordance with section 18.5.

8.22 Switch transactions involving **mutual funds** on the **FundsNetwork** platform will normally be processed during the course of two consecutive **business days**. A switch of **units** will constitute two separate but linked transactions. **Units** will be sold and purchased at the prices available from the **managers** of the relevant **mutual funds** at the appropriate **pricing point**. Due to potential timing differences between the **pricing points** of different **mutual funds**, the implementation of a switch instruction may result in investment monies being temporarily uninvested and held in cash in your holding in the **SIPP Bank Account** pending reinvestment.

Instructing the purchase, sale or switch of units

8.23 Where a **mutual fund** is priced on every **business day**, your **units** will, subject to section 8.26, normally be purchased no later than the **pricing point** on the third **business day** after we receive your instructions via **FundsNetwork**. But in exceptional circumstances such as a period of abnormal demand on our (or **FundsNetwork**'s) services or a failure of our (or their) suppliers, it may be a later **pricing point**.

8.24 We'll instruct the sale of **units** as described in sections 8.20 and 8.22 as soon as reasonably practicable. Where a **mutual fund** is priced on every **business day**, your **units** will, subject to section 8.26, normally be sold no later than the **pricing point** on the third **business day** following our receipt of your written instructions via **FundsNetwork**. But in exceptional circumstances such as a period of abnormal demand on our (or **FundsNetwork**'s) services or a failure of our (or their) suppliers, it may be a later **pricing point**. Where you instruct us on your behalf to switch your investments between **FundsNetwork mutual funds**, we'll instruct the sale of the **units** and the purchase of the **units** in the **mutual funds** as soon as is reasonably practicable.

8.25 Where you instruct us to switch from a **mutual fund** to a **Standard Life investment policy fund** or from a **Standard Life investment policy fund** to a **mutual fund**, we'll instruct the purchase or allocation of the **units** as soon as is reasonably practicable after we receive confirmation that the original **units** have been sold or, if the purchase price is to come from the cancellation of **units** from **Standard**

Life investment policy funds, when the proceeds of those **units** are available.

As explained in sections 7.24 and 8.5, the **insurer** of the **Standard Life investment policy funds** or the **manager** of the **mutual funds** concerned may, in some circumstances, be allowed to suspend or delay transactions. For more information on these issues, please refer to the **insurer's** leaflet 'Understanding unit-linked funds' (GEN569), or the relevant **mutual fund prospectus**, which is usually available on the **manager's** website.

8.26 Switching instructions which involve buying or selling **mutual funds** and other investment types may cause delays.

We'll carry out such an instruction as soon as reasonably practicable but can't guarantee that it will be completed within the timescales set out in sections 8.23 and 8.24. You should contact your **financial adviser** if you are concerned about a particular transaction.

8.27 If we receive any investment instructions from you after 5 April 2014, to invest into any funds that are not deemed to be 'clean share classes', we will invest your monies into the clean share class version of the fund. If a clean share version is unavailable, we will place your money in the **SIPP Bank Account**. Your existing regular monthly payments will continue to be invested in the older version of the funds provided you don't make any amendments after 5 April 2014. If you do make any amendments to your existing regular monthly payments after 5 April 2014, we will redirect your payments into the new clean share class version of your chosen funds.

Income

8.28 **FundsNetwork** will reinvest any income in respect of **units**, unless you elect for the income to be paid into the **SIPP Bank Account** instead.

Rebates

8.29 If the **manager** of a **mutual fund** pays a rebate on a fund in which you are invested, it will be used to buy additional units for you in that fund but if the rebate relates to a clean share class, section 8.30 applies instead.

Negotiated Fund Manager Discounts

8.30 **FundsNetwork** from time to time will negotiate a discount to the annual management charge of certain funds on behalf of its customers. Such discounts are applied by the fund manager refunding a part of the annual management charge back to **FundsNetwork**. Any such refunds **FundsNetwork** receive from the fund manager that relate to a clean share class will be reinvested into your largest eligible **FundsNetwork mutual fund**. Rebates will be reinvested on a quarterly basis, no later than 45 **business days** following the end of the period. For the purposes of **FCA** client money rules, rebates become due and payable on the date they are reinvested. In certain circumstances, such as if you have disinvested all your **FundsNetwork mutual funds** during the previous quarter, **FundsNetwork** will not pay you any rebate for that period.

Targeting funds

8.31 You can't target specific **mutual funds** to be moved from the **savings investment mix** to the **drawdown investment mix** as described in section 11.10.

Platform Service Fee

8.32 **FundsNetwork** charge a Platform Service Fee for the provision of platform services including, where applicable, custodian services and other ancillary support activities associated with your investment. These activities include performing servicing transactions, the safeguarding of your holdings, the provision of reports, access to **FundsNetwork** personnel and dealing with any queries you may have.

The Platform Service Fee is charged as a percentage of the value of assets you hold in any clean share class funds (and on bundled share class funds from 1 January 2016) on the platform. These fees are annual fees and are described in more detail below. **FundsNetwork** may, at their discretion, decide to discount or waive these fees. If you add or remove an adviser from your plan, the rates applicable to you may change. **FundsNetwork** will notify you of any changes to your charges if this happens.

If **FundsNetwork** can't collect any fees due for a period, they may add what you still owe to the amount they collect at the next due date, and keep doing this until the balance has been paid.

The Platform Service Fee is expressed as an annual fee and is payable monthly in arrears. It is normally taken from your largest **FundsNetwork mutual fund** holding within the **SIPP**. It will not be collected from the **SIPP Bank Account**.

If **FundsNetwork** make a mistake collecting charges they will correct it as soon as possible, but they won't correct a mistake if it means an adjustment to your plan of less than £1.

Financial Services Compensation Scheme

8.33 Your investment in the **mutual funds** is covered by the Financial Services Compensation Scheme.

9. Property

9.1 If we and the **trustee** agree to the purchase, (please refer to section 5.3 for more details on the factors affecting the **trustee's** decision making process), your **plan** can invest in commercial property in the **UK**.

You are relying on your own assessment of the likely investment performance of the property or its suitability for your plan. In agreeing to a property purchase, neither we, as the **scheme administrator**, nor the **trustee** are expressing an opinion on these matters.

To begin the process you must read our Commercial Property Guide and then complete our property information questionnaire.

Our requirements are that:

- a valuation report is instructed by us (though you may suggest a valuer);
- the valuation is examined by our appointed environmental specialist who may recommend that we instruct a surveyor to conduct an environmental survey of the property;
- all legal work is done by our appointed firm of solicitors;
- if a property is purchased, it will be managed by a property management company appointed by us; and

- e) any property insurance is taken out with an insurer chosen by **us**.

The cost of the valuation report is normally deducted from the **plan** and the charges for the professional work listed above are explained in sections 10.51 to 10.54.

- 9.2 **We** may allow your **plan** and the **plans** of one or more **members** of the **scheme** to invest in the same property. These are known as 'syndicated purchases' and **we** may require the **members** involved in the purchase to enter into a 'syndicate agreement' setting out, for example, what happens if a **member** wants to sell their share of the property or if the sale of their share is necessary to pay **benefits** or repay a loan.
- 9.3 The **trustee** won't buy any property from **you**, or from anyone connected with **you**, unless the purchase is on normal commercial terms. For more information on this issue, please see our Commercial Property Guide which **you** can obtain from **FundsNetwork** or your **financial adviser**.

Charges

- 9.4 **We** list the charges that apply to property investment in sections 10.45 to 10.55. **You** can obtain our Commercial Property Guide setting out the current level of these charges from **FundsNetwork** or your **financial adviser**. **We'll** collect these charges from your holding in the **SIPP Bank Account**.
- 9.5 If the purchase of the property doesn't go ahead, **we** won't refund the property set up charge (see section 10.46) and your **plan** will be charged for all the expenses incurred, including the cost of searches, surveyor's fees, environmental reports and the solicitors' time.

Borrowing

- 9.6 The **trustee** can set up a borrowing arrangement for your **plan** to finance the purchase or development of a commercial property or to pay for any VAT arising from the purchase of such a property. If the **trustee** does so and the lender makes a charge for arranging the mortgage, **we'll** deduct that charge from the **plan**. The liability of the **trustee** under the borrowing arrangement must be limited to the value of your **plan** or, if the borrowing arrangement relates to a purchase or development of a commercial property for a number of **members** (a syndicated purchase), to the value of the property.
- 9.7 All borrowing must be:
- within the limits set out in section 182 of the Finance Act 2004;
 - on commercial terms; and
 - repaid in full after the property is sold.
- Section 182 of the Finance Act 2004, mentioned above, sets out limits on the amount a **registered pension scheme**, such as this **scheme**, can borrow without having to pay an additional tax charge. It is based on a complicated technical equation involving the borrowings and assets of your **plan**.
- 9.8 Where the **trustee** borrows money for your **plan** to pay any VAT arising from the purchase or development of a commercial property held in your **plan**, the loan must normally be repaid:
- within 12 weeks after the date the purchase or development is completed; or, if earlier,
 - by the date on which the amount of the VAT is refunded to the **trustee**.

This is only an indication of the terms generally applicable. Please check the specific terms of the borrowing arrangement set up by the **trustee** on your behalf.

Leasing

- 9.9 If the **trustee** buys a property that's leased to:
- you** (or **you** and your business partners) for the purposes of your trade or profession, or
 - a company that's connected to **you**, for the purposes of a business carried on by that company (for more information on this issue, please see our Commercial Property Guide which **you** can obtain from **FundsNetwork** or your **financial adviser**),
- then the lease must be granted on normal commercial terms and the rent payable under the lease must be at a commercial rate supported by an independent professional valuation.

Selling property

- 9.10 If your **plan** is invested in property when **you** die, **we'll** sell the property (or your share of the property) if the proceeds are required to fund the death benefits.
- 9.11 **We'll** charge your **plan** for the costs involved in selling the property.

10. Charges

- 10.1 This section describes all the types of charges that **we** may apply to your **plan**. The charges payable by **you** depend on the investments **you** choose to invest in and hold in your **plan** and the commission **we** pay to your **financial adviser**. The charges will be shown in your **illustration** and will be made up of some or all of the types of charges described in this section 10, depending on the investments **you** make and hold in your **plan**. **You** can obtain information on the current level of each of these charges from the current version of our charges and discounts guide or from **FundsNetwork**. Their contact details are in section 1. If **we're** unable to collect a charge or to recover our costs from your **plan**, **we'll** contact **you** and/or your **financial adviser** to discuss how this issue can be resolved. **We'll** invoice **you** for payment where necessary.

Standard Life Investment Policy

- 10.2 Sections 7.30 and 7.31 describe the management charges that apply to the **Standard Life investment policy funds** and the basis on which they can be increased. Section 7.32 describes when a switch charge may apply.
- 10.3 Sections 7.33 and 7.34 describe when and how the **insurer** adds extra **units** for **you** to the **Standard Life investment policy fund(s)** in which **you're** invested. This reduces the effect of the management charge.

FundsNetwork mutual funds

- 10.4 Sections 8.11 and 8.12 describe the annual management charges that **managers** collect from **FundsNetwork mutual funds** and the basis on which the **manager** can increase their charge. Sections 8.29 and 8.30 describe the rebates and discounts which the **managers** might provide for **FundsNetwork mutual funds**. Section 8.32 describes the 'Platform Service Fee' that is applied by **FundsNetwork**.

Administration charges

- 10.5 **We** make an 'initial administration charge' when **you** first invest in any asset that's not a **Standard Life investment policy fund** or the **SIPP Bank Account**. The level of the charge depends on whether these assets are FundsNetwork mutual funds or whether they are **non-core investments**. If **you** have already paid the lower charge, **we'll** charge the difference between the lower and higher charges when **you** first invest in **non-core investments**.
- 10.6 **We'll** normally make a 'yearly administration charge' on the **yearly charge date** but **we** won't make this charge if the only investments in your **plan** in the previous 12 months have been **Standard Life investment policy funds** and/or the **SIPP Bank Account**. The level of the charge **we** take depends on whether there have been any **non-core investments** in your **plan** in the previous 12 months.

Pension fund withdrawal charge

- 10.7 Once **you've** applied a **pension date** to any part of your **plan** to take income drawdown (including nil income), **we** make a 'pension fund withdrawal charge' on the **yearly charge date**.
- If **you** use all of your **post pension date accounts** to buy an **annuity** or **you** transfer all of those **accounts**, **we'll** still make this charge on the next **yearly charge date** if **you** have any **pre pension date accounts** under the **plan**. If **you** don't have any **pre pension date accounts** under the **plan**, **we'll** make the full charge on the date that the **annuity** is bought or the transfer is made. A 'pension fund withdrawal charge' is in addition to the 'yearly administration charge'.

Transaction charges

- 10.8 **We** don't make a 'transaction charge' for transacting and dealing in **core investments**. The **insurer** reserves the right to charge **you** a fee under section 7.32 for switching between the funds available under the Standard Life Investment Policy.
- 10.9 **We** make a 'transaction charge' for buying and selling investments that aren't **core investments**. This transaction charge will apply each time **you** instruct a transaction, for example, where **you** place a trade with our appointed **execution-only stockbroker**. It will also apply each time **we** receive the proceeds of a **non-core investment** because it has reached its maturity date or is being wound-up. Different transaction charges apply to the buying and selling of different types of investments. **We** may cap the total amount of the transaction charges **we'll** make in a year on particular types of investments. For more information, please see the charges set out, from time to time, in our charges and discounts guide.
- 10.10 If **you** use our appointed **execution-only stockbroker** to place your trades (as explained in sections 5.13 to 5.16), **you** will also have to pay their charges. The 'capping' of our transaction charge mentioned above does not apply to the charges made by our appointed execution-only stockbroker.
- 10.11 **We'll** also apply a transaction charge for transferring the ownership of an asset from the **trustee** to the trustees of another scheme if **you** ask for an **in-specie transfer payment** under section 15.9.

Valuation charges

- 10.12 **We** make a 'valuation charge' if **you** ask **us** for the current value of an asset and **we** have to contact the asset provider for an up-to-date valuation. If the asset provider charges **us** for the valuation, **we'll** also pass that charge on to **you**.
- We** won't charge **you** for our standard yearly valuation or, when **we** receive a valuation from the asset provider, for updating our records. There's no charge for asking **FundsNetwork** for the latest prices of the **mutual funds** or the **Standard Life investment policy funds**.

Investment manager charges

- 10.13 **We** make a yearly 'investment manager charge' for each **discretionary investment manager** (including those providing an advisory service) that **you** appoint. **We'll** collect a proportion of the charge on the day of the appointment and the full charge on each **yearly charge date** from then on. (The proportion will be the period of days from the date of appointment to the next **yearly charge date** divided by 365.)
- The **discretionary investment manager** will also charge for their services.

Collection of charges

- 10.14 **We'll** collect all of the charges described in sections 10.5 to 10.13 from your holding in the **SIPP Bank Account**. If there's not enough money to pay a charge, **we'll** collect it in the way described in sections 6.6 and 6.7.

How we set our charges

- 10.15 Our total charges under the **SIPP products** (along with the other income that **we** expect to receive under the product) are intended to cover our overall costs in providing the **SIPP products** to our customers and to provide reasonable margins for profit. (As explained in section 10.57, our property charges and costs are calculated separately.)
- 10.16 As **scheme administrator** and **insurer**, **we** have charges that are expressed as a proportion of a **scheme member's** investments of particular types in their **plan** (a 'fund based charge') and other charges for particular options or services that are expressed as an amount of money (a 'monetary charge'). **We** set the level of both types of charge so that there is a reasonable balance between the total charges (and other income) that **we** receive for **members** of the **scheme** who use particular options and services and the charges (and other income) that **we** receive for **members** who do not use those options or services but may do so in future.
- 10.17 At least once a year, **we'll** review our assumptions and our overall costs in providing the **SIPP products** and our costs in providing the particular options and services under the **SIPP products**. These costs are unknown when **plans** start and **we** need to make assumptions about future costs when setting our charges.
- 10.18 As a result of a review of our assumptions and overall costs, **we** may adjust the balance in the level of and mix of charges (and discounts on charges) for existing customers. **We'll** only make these adjustments if **we** have reasonable grounds to do so and the resulting balance is a reasonable balance of charges for customers who are using the **SIPP products** for different types of investments.

- 10.19 For the purposes of section 10.18, 'reasonable grounds' include:
- simplifying the charging structure for existing and new customers;
 - making reasonable adjustments to set an appropriate level of charges for **members** of the **scheme** who are using different options and services;
 - reflecting increases in our costs of providing the **SIPP products**;
 - reflecting increases in our costs (including salary costs) in providing particular options and services available under your **plan**;
 - reflecting reasonable changes in the assumptions that **we** make about the future costs in providing the **SIPP products**;
 - reflecting reasonable changes in the assumptions that **we** make about the future costs in providing particular options or services available under your **plan**; and
 - responding to changes in the **SIPP products**, including the services offered under the product.

- 10.20 The adjustments to our charges mentioned in sections 10.18 and 10.19 may include increases to both the levels of the monetary charges and the fund based charges as well as reductions to the level of any discounts. **We'll** give **you** 3 months' notice before the adjustments take effect.

Fund based charges on Standard Life investment policy funds

- 10.21 The fund based charges on the **Standard Life investment policy funds** are described in sections 7.30 to 7.31 and are reviewed by the **insurer**.

Fund based charges on mutual funds

- 10.22 The fund based charges on **FundsNetwork mutual funds** are described in sections 8.11 and 8.12.
- 10.23 The **manager** of a **FundsNetwork mutual fund** may increase their charge and, when **FundsNetwork** are informed, they'll inform **you** as soon as is reasonably practicable.

Monetary charges

- 10.24 The charges described in sections 10.5 to 10.7, 10.9 to 10.13 and 10.46 to 10.60 are monetary charges.
- 10.25 Any increases in our monetary charges will not increase our profit margins on the **SIPP product** above reasonable levels.
- 10.26 **We** may also introduce new monetary charges:
- for new options or services;
 - for additional administration costs imposed on **us** or which **we** couldn't have reasonably anticipated at the start of the **plan**; or
 - to make reasonable adjustments to set an appropriate level of charges for customers who are using different services under the **SIPP products**.

We may also stop waiving the yearly administration charge for the **Fidelity Personal Pension** if **FundsNetwork** stops paying, or reduces, their subsidy to **us**.

Where, as a result of a review under section 10.17, **we** increase the charges described in sections 10.5 to 10.7, 10.9 to 10.13 and 10.46 to 10.60 or add new ones

in order to cover additional administration costs, **we'll** give **you** 3 months' notice before the change takes effect.

- 10.27 The monetary charges for investing in property are reviewed on the basis described in section 10.57.

Financial adviser's remuneration

- 10.28 **You** can pay your **financial adviser** for their services by paying a fee directly to them. Or **you** can use your **plan** to pay for these services.

As a result of regulatory changes, **we** won't be able to pay commission to your **financial adviser** from your **plan** for advice **you've** received on or after 31 December 2012. But **you** can ask us to pay **adviser charges** from your **plan**. For full details of these charges please read our 'terms & conditions for paying your adviser' booklet that's coded FPENAC62. Please note that **we'll** stop paying any **initial commission** on regular payments, **fund based renewal commission**, **fund based ongoing commission** and fees if **you** ask **us** to start paying an **adviser charge** from your **plan**.

Sections 10.29 to 10.43 explain how your **financial adviser's** remuneration will impact upon your **plan** if **we** have agreed to pay commission on your behalf for advice received before 31 December 2012. These sections also explain the circumstances in which **we'll** stop paying commission.

Section 10.44 explains the restrictions that apply to any fees which were in payment from your **plan** before 15 October 2012 and the circumstances in which **we'll** stop paying them.

Charges for initial commission or adviser remuneration:

Payments to the flexible account

- 10.29 For payments to your **flexible account**, **you** could have asked **us** to pay **initial commission** to your **financial adviser** for advice **you** received before 31 December 2012. Where **we** agreed to do so, **we** make an **initial charge** from each payment. The amount of the **initial charge** is the same as the amount of the **initial commission**. **We'll** have shown the level of the **initial charge** in the account confirmation **we** gave **you**.

Since 15 October 2012, **we** won't agree to increase the percentage of any **initial commission** that's already being paid. And **we'll** stop paying any **initial commission** to your **financial adviser** (and stop deducting that amount as an **initial charge**) if **you**:

- increase or restart regular payments, or
- add indexation to the regular payments (as described in sections 4.10 to 4.13), or
- change the level of the indexation, or
- instruct us to stop paying **initial commission**.

Charges for initial commission or adviser remuneration: single or transfer payment

- 10.30 For a single or **transfer payment**, **you** could have asked **us** to pay **initial commission** to your **financial adviser** from the **account** set up for that payment for advice **you** received before 31 December 2012. Where **we** agreed to do so, **we** made an **initial charge** after **we** created the **account**. The amount of the **initial charge** is the same as the amount of the **initial commission**. **We'll** have shown the amount of the **initial charge** in the account confirmation that **we** gave **you**.

Charges for funded initial commission or adviser remuneration: single or transfer payment

10.31 For a single or **transfer payment**, you could have asked **us** to pay **funded initial commission** to your **financial adviser** for advice you received before 31 December 2012. Where **we** agreed to do so, **we** make an **additional charge** from the **account** set up for the single or **transfer payment**. **We** express the **additional charge** as a percentage of the value of the **account** and **we** deduct the **additional charge** from the **account** on the **monthly charge date** during the **charging period**. Since the **additional charge** is a percentage of the **account**, the sum of money **we** deduct each month will depend on the value of the **account** on that **monthly charge date**. **Funded initial commission** isn't available if you're aged 69 or over.

10.32 **We'll** have shown the level of the **additional charge** (as a percentage), and the last **monthly charge date** on which **we'll** collect it, in the account confirmation that **we** gave you.

10.33 If **we're** making an **additional charge** from a **pre pension date account** and you apply a **pension date** to all or part of that **account** during the **charging period**, **we'll** also make an **additional charge** from the **post pension date account** that's created.

Where you take a lump sum or **we** pay a **lifetime allowance charge**, **we** won't be collecting the **additional charge** on those amounts. The yearly rate of the **additional charge** on the **post pension date account** is increased to allow for the money paid out. When a **pre pension date account** becomes a **post pension date account** the last **monthly charge date** will remain the same.

We'll calculate the higher **additional charge** for the **post pension date account** by:

- multiplying the **additional charge** by the value of the **post pension date account** at **pension date**; and
- dividing it by the balance of the **post pension date account** after the lump sum and any **lifetime allowance charge** are taken off.

10.34 **We'll** make a **transfer charge** if:

- you take a **transfer payment**;
- we** pay a transfer value for your ex-spouse or ex-civil partner under a **pension sharing order**;
- we** comply with a **restoration order**;
- we** pay a **refund of excess contributions lump sum**; or
- we** agree to your request to move your **plan** onto the Wrap platform

out of any of your **account(s)** which are subject to an **additional charge** and still within their **charging period**.

We'll also make a **transfer charge** if you ask to start taking **flexible drawdown** (including full encashment) before the end of the **charging period**. In this case the **transfer charge** will be calculated as if the whole **account** were being transferred.

We'll calculate the **transfer charge** for an **account** by:

- multiplying the yearly rate of the **additional charge** that applies to that **account** by
- the number of **monthly charge dates** from the transfer date up to the end of the **charging period**

- dividing this percentage by 12, and
- multiplying the above by the amount being transferred or paid.

We'll deduct the **transfer charge** from the amount being transferred or paid.

So, assuming that the yearly rate of the **additional charge** is 0.5%, that the number of **monthly charge dates** up to the end of the **charging period** is 26 and the value of the **account** being transferred is £10,000, the **transfer charge** will be:

$$0.5\% \times 26 / 12 \times 10,000 = \pounds 108.33.$$

So you'll be able to transfer £10,000 - 108.33 = £9,891.67.

10.35 **We'll** also make a **transfer charge** if you intend to use all or part of a **post pension date account** that's subject to an **additional charge** to buy an **annuity** during the **charging period**. (This includes any **post pension date account** where you choose to buy an **annuity** on the **pension date**.) **We'll** calculate the **transfer charge** for an **account** by:

- multiplying the yearly rate of the **additional charge** that applies to that **account** by
- the number of **monthly charge dates** from the **annuity** purchase date up to the end of the **charging period**
- dividing this percentage by 12, and
- multiplying the above by the amount you intend to use to buy the **annuity**.

We'll deduct the **transfer charge** from the **post pension date account**.

Continuing from the previous example, if the yearly rate of the **additional charge** is 0.5%, the number of **monthly charge dates** from the date the **annuity** is purchased up to the end of the **charging period** is 14 and the cost of the **annuity** is £5,000, the **transfer charge** will be:

$$0.5\% \times 14 / 12 \times 5,000 = \pounds 29.17.$$

So you'll be able to use £5,000 - 29.17 = £4,970.83 to buy an **annuity**.

Charges for fund based renewal commission or adviser remuneration

10.36 You could have asked **us** to pay **fund based renewal commission** to your **financial adviser** from an **account** for advice you received before 31 December 2012. Where **we** agreed to do so, **we** make a **regular charge** from the **account**. The amount of the **regular charge** is the same as the amount of the **fund based renewal commission**. **We** express both as a percentage of the **account**.

10.37 **We'll** deduct the **regular charge**:

- on the **monthly charge date** if **we're** paying monthly **fund based renewal commission**; or
- on the **yearly charge date** if **we're** paying yearly **fund based renewal commission**.

Since 15 October 2012, **we** won't agree to increase the percentage of any **fund based renewal commission** that's already being paid from an **account**. And if **we're** already paying **fund based renewal commission** to your **financial adviser**, **we'll** stop paying that commission and stop deducting the **regular charge** if:

- you increase or restart regular payments, add indexation to the regular payments (as described in sections 4.10 to 4.13) or change the level of the indexation, or

- you instruct **us** to stop paying **fund based renewal commission**.

Since 31 December 2012, **we'll** also stop paying **fund based renewal commission** if:

- a new regular, single or transfer payment is made to your **plan**, or
- you instruct a switch between **FundsNetwork mutual funds** and your **financial adviser** is currently receiving commission at fund level.

We'll have given you confirmation of the level of the **regular charge** as a percentage of the **account** to which it applies.

10.38 If a **regular charge** applies to a **pre pension date account**, the same **regular charge** will apply to any **post pension date account** that's created from it, unless you ask **us** to pay a different level of **fund based renewal commission** to your **financial adviser**.

Charges for fund based ongoing commission

10.39 If you have invested in **FundsNetwork mutual funds**, your adviser may be paid ongoing commission by **FundsNetwork** for advice you've received before 31 December 2012. This commission comes out of **FundsNetwork's** standard charges and you won't have to pay extra to cover it. The rate of commission doesn't change, however the amount of commission actually paid may increase in line with investment growth or increased contributions.

If **FundsNetwork** are already paying fund based ongoing commission to your **financial adviser**, they'll stop paying that commission if, on or after 31 December 2012:

- you increase or restart regular payments, add indexation to the regular payments (as described in sections 4.10 to 4.13) or change the level of the indexation, or
- a new regular, single or transfer payment is made to your **plan**, or
- you instruct a switch between **FundsNetwork mutual funds** and your **financial adviser** is currently receiving commission at fund level, or
- you instruct **FundsNetwork** to stop paying fund based ongoing commission.

Charges for initial commission or adviser remuneration: income drawdown

10.40 When you first started to take income drawdown from your **plan** (including nil income), you could have asked **us** to pay **initial commission** to your **financial adviser** for advice you received before 31 December 2012. Where **we** agreed to do so, the **initial commission** was based on the full value of your **plan** before any tax-free lump sum was paid. **We'll** have made an **initial charge** that was the same amount as the **initial commission**. **We'll** have spread the **initial charge** across all your **accounts**, both those becoming **post pension date accounts** and those remaining **pre pension date accounts**. **We'll** have given you confirmation of the amount of the **initial charge** that was deducted from each **account**.

Charges for funded initial commission or adviser remuneration: income drawdown

10.41 When **you** first started to take income drawdown from your **plan** (including nil income), **you** could have asked **us** to pay **funded initial commission** to your **financial adviser** for advice **you** received before 31 December 2012. Where **we** agreed to do so, **we**'ll have applied an **additional charge** to every **account**, both those becoming **post pension date accounts** and those remaining **pre pension date accounts** except for:

- any **pre pension date account** that was already subject to an **additional charge** and was still within its **charging period**; and
- any **post pension date account** created from an **account** that was already subject to an **additional charge** and was still within its **charging period**.

We'll deduct the **additional charge** from each **account** (except those listed above) on the **monthly charge date** during the **charging period**. **We**'ll have given **you** confirmation of the **additional charge** that applies to each of these **accounts** and the last **monthly charge date** on which **we**'ll collect it.

10.42 **We**'ll also make the **transfer charge** described in section 10.34 or 10.35 if the circumstances described in those sections apply during the **charging period** for the **additional charge** described in section 10.41.

Collecting charges for commission

10.43 **You** can ask **us** to collect the charges for commission:

- by cancelling units proportionately from the **Standard Life investment policy funds** in which **you**'re invested; or
- by taking them from your holding in the **SIPP Bank Account**; or
- by doing both, in proportion to your investment in **Standard Life investment policy funds** and your investment in other assets.

If **you** don't give **us** any instructions, **we**'ll apply the last option.

If there's not enough money to pay a charge, **we**'ll collect it in the way described in sections 6.6 and 6.7.

Adviser fee

10.44 **We** won't accept any new request from **you** to pay fees to your **financial adviser**. If fees are already being paid as a percentage of your **plan** value, that percentage can't be increased. And if fees are already being paid as a set monetary amount, that amount can't be increased.

Since 15 October 2012, **we**'ll stop paying fees from your **plan** if:

- you** instruct **us** to stop paying fees, or
- we** need to do so to comply with regulatory requirements.

Since 31 December 2012, **we**'ll also stop paying fees from your **plan** if:

- you** increase or restart regular payments, add indexation to the regular payments (as described in sections 4.10 to 4.13) or change the level of the indexation, or
- a new regular, single or transfer payment is made to your **plan**, or

- you** instruct a switch between **FundsNetwork mutual funds** and your **financial adviser** is currently receiving commission at fund level.

Property charges

Sections 10.45 to 10.57 describe the charges **we** make in relation to investment in property. If **you** want more information on these charges **you** can ask for a copy of our Commercial Property Guide from **FundsNetwork**. Their contact details are in section 1.

10.45 When **we** talk about the purchase of a property in the following sections, this includes receiving ownership of the property from the trustees of another scheme as part of an **in-specie transfer payment**. When **we** talk about the sale of a property in the following sections, this includes transferring ownership of the property to the trustees of another scheme if **you** ask for an **in-specie transfer payment** to that scheme under section 15.9.

10.46 **We** make a 'property set up charge' each time **you** ask **us** to purchase a property. **We** deduct this charge when the property purchase is completed, or earlier if the purchase is terminated before completion.

10.47 **We** make the following charges for a property when the purchase is completed and then yearly on the anniversary of that date:

- a 'property administration charge' for each property;
- a 'VAT administration charge' (if the property is registered for VAT);
- a 'mortgage administration charge' (if the **trustee** sets up a borrowing arrangement for your **plan**);
- a 'multi-member charge', which is additional to our other charges, (if any other **member** is also invested in the property).

10.48 **We** make an administration charge for 'property development' or 'property refurbishment' each time **we** deduct the actual costs of development or refurbishment from your **plan** or, at our option, when the development or refurbishment is completed. **We** calculate our charge on a 'time cost' basis.

10.49 **We** also make a charge on a 'time cost' basis for the work **we** do in relation to:

- remortgaging a property with the same or a different lender, including any remortgage which doesn't complete;
- altering the membership of a syndicate;
- arranging to meet outstanding property charges where **you** haven't had enough funds in the **SIPP Bank Account** when payment was due;
- dealing with rent arrears.

10.50 **We** make a 'sale charge' when **we** sell a property or earlier if the sale is terminated before completion. This charge won't apply to any property owned by the **trustee** before 1 January 2007.

10.51 Our environmental surveyors charge for their services. The level of the charge depends on whether a site visit is required and whether any additional reports or investigations are required. Where a site visit or additional reports are required, **we**'ll notify **you** in advance. These charges are subject to VAT and are deducted from your **plan**.

10.52 Our appointed solicitors charge for the work they do in relation to the buying or selling of a property and the drawing up of any lease. They charge reasonable rates for

the quality of service that **we** require. They'll give **you** a quote when **we** instruct them to go ahead with the property transaction. Their charges (which are subject to VAT) are deducted from your **plan** after they've provided their services. If **you** decide not to complete the property transaction then **you**'ll be charged for their work to date.

Our appointed solicitors will have to pay third party costs in relation to the purchase or sale of a property. These costs include paying for searches and land registry fees and stamp duty land tax. These costs will be deducted from your **plan**. This applies even if the property transaction is terminated before completion.

10.53 Our appointed property managers charge for the work they do in relation to managing a property. These charges are subject to VAT and are deducted from your **plan**.

- They make a 'yearly core services charge' when a purchase is completed and then yearly on the anniversary of that date. It's used to pay for the core services that they provide.
- They make other charges on a 'time cost' basis for any additional services that they provide (for example their services in relation to lease renewals, rent reviews and multi-let property management).
- If a property becomes vacant, they'll inspect the property. The costs of any work that's necessary to maintain the property during the vacancy will be deducted from your **plan**.
- If a property is being sold, they make a 'property sale charge' for the work carried out in relation to the sale.

10.54 If **we** have reasonable grounds for considering that a third party needs to be appointed to undertake any special work in respect of the property, **we**'ll contact your **financial adviser** and/or yourself and notify **you** of the work required and the costs involved. Where practical, **we**'ll take account of your wishes on who **we** should appoint to do the work. **We**'ll deduct the costs of the work from your **plan**.

10.55 Where a property transaction is complex or involves more than one **member**, **we**'ll negotiate the charges with **you** instead of applying our standard charges.

10.56 **We**'ll collect all of the charges described in sections 10.46 to 10.55 from your holding in the **SIPP Bank Account**. If there's not enough money to pay a charge, **we**'ll collect it in the way described in sections 6.6 and 6.7.

10.57 The charges described in sections 10.46 to 10.55 are intended to cover our costs in buying (or selling), managing and maintaining a property, and to provide reasonable margins for profit. **We**'ll review them at least once a year. Some of our costs in relation to property investment are unknown when a **plan** starts and **we** may need to make assumptions about future costs when setting our charges.

We may increase these charges to reflect increases in our costs in relation to property investment or changes in the assumptions **we** make. Any increases in these charges will not increase our profit margins above reasonable levels. Where **we** know that **we**'ll be collecting a charge from your **plan** and **we**'re intending to increase that charge, **we**'ll give **you** up to 3 months' notice before **we** increase it.

We may also introduce new charges in relation to property investment to cover any new options or services or to cover any additional costs which are imposed on us or which we couldn't have reasonably anticipated at the start of the plan.

Miscellaneous charges

- 10.58 Section 4.8 describes the charges that apply if a cheque or direct debit is rejected after we've used it to buy investments.
- 10.59 If you joined the scheme on or after 6 April 2011, we'll make a one-off 'in-specie transfer in charge' for each in-specie transfer payment that we accept. This charge is in addition to the 'initial administration charge' described in section 10.5.
- 10.60 If we have provided an online facility for you to change your income instructions, we'll make an 'administration charge' if you don't use that online facility and you ask us to change your income within 12 months of your last income instruction. This charge won't apply if we receive the instruction from your financial adviser.

11. Benefits at pension date

- 11.1 You can select the pre pension date accounts that you wish to apply a pension date to. If you choose to apply a pension date to your plan but you don't choose an account, we'll apply a pension date to the oldest account first except for any flexible account which we'll leave to last.
- 11.2 As explained in section 2.3, each time you ask us to start paying you benefits from a part of your plan, we'll apply a pension date to it. A pension date can be applied to all (or part) of a pre pension date account. The part to which we apply a pension date becomes a post pension date account. We can, at your request, apply a pension date to different pre pension date accounts at different times. This section describes the benefits which are payable to you from a post pension date account.

Your pension date

- 11.3 Any pension date you choose cannot be earlier than the 'normal minimum pension age' (which has been 55 since 6 April 2010 and is due to rise to 57 in 2028) unless:
- you have transitional rights to a protected pension age (which is the mechanism set up by HMRC when they simplified the pensions tax regime from 6 April 2006 to protect rights built up before that date) and you satisfy the conditions in the rules. If you think that you may qualify, please speak to your financial adviser; or
 - we're satisfied that you are, and will continue to be, incapable of carrying on your occupation because of physical or mental impairment. (In this case you must provide medical evidence to show that you've become incapable of carrying on that occupation and are unlikely to return to it.)
- To find out more about protected pension ages and early retirement pension dates due to ill health please contact your financial adviser.
- 11.4 There's no maximum pension date. But if you die aged 75 or older, any death benefit paid from your plan will be taxed (see sections 12.6 and 13.6).
- 11.5 You can't ask us to apply a pension date to a pre pension date account before the account is created or before we

received your instruction. If assets need to be sold to provide a tax-free lump sum, the pension date can't be earlier than the date on which the sale proceeds are available in the SIPP Bank Account.

Taking benefits from pension date

- 11.6 At a pension date you may, subject to the conditions set out in the rest of section 11, choose the following benefits:
- a tax-free lump sum plus income drawdown (including nil income or, in the case of flexible drawdown, any amount of income up to a full encashment);
 - a tax-free lump sum plus an annuity;
 - income drawdown only; or
 - an annuity only.

However, options a) and c) are normally only available to you under this plan if you have a financial adviser.

- 11.7 When we apply a pension date to a pre pension date account, we'll create a post pension date account. You'll normally be able to take some of the new post pension date account as a lump sum at pension date. Once the lump sum, if any, has been paid the balance of the post pension date account (less any lifetime allowance charge, detailed in section 4.22) must be used to provide benefits for you. This means:

- you can use the balance to buy an annuity (as described in sections 11.30 to 11.33); or
- you can take income drawdown from the balance (with flexible drawdown the balance can be fully encashed and paid out as a one-off income payment).

If you have never taken income drawdown from your plan before, we'll only allow you to start income drawdown if we consider that your plan is large enough for income drawdown. FundsNetwork can tell you the current basis on which we decide if a plan is large enough for us to administer income drawdown. Their contact details are in section 1. But you should speak to your financial adviser to see if income drawdown is suitable for you.

Tax-free lump sum at pension date

- 11.8 You can't take a tax-free lump sum at pension date if the whole of the account to which the pension date is being applied represents a disqualifying pension credit. (This applies on divorce if you receive a share of a pension held by your former husband, wife or civil partner that is already providing benefits.)
- The maximum tax-free lump sum is normally 25% of the value of the post pension date account from which the tax-free lump sum is being paid (excluding any disqualifying pension credit). A higher amount may be available if you have transitional rights (which is the mechanism set up by HMRC when they simplified the pensions tax regime from 6 April 2006 to protect rights built up before that date). A lower percentage may, however, apply with one form of transitional rights. If you think that transitional rights might apply to you, please contact your financial adviser.
- You can't take a tax-free lump sum from a transfer payment of a drawdown pension fund received from another scheme.
- 11.9 We'll provide the tax-free lump sum at pension date from the investments that we move out of the savings investment

mix. If you don't give us any instructions about how to move your investments (and therefore how to provide your tax-free lump sum), we'll move a proportion of each Standard Life investment policy fund and a proportion of all other assets out of the savings investment mix, and provide the tax-free lump sum by:

- cancelling units proportionately from each of these Standard Life investment policy funds;
- if this produces an insufficient amount, paying the lump sum (or the balance) from your holding in the SIPP Bank Account;
- if this produces an insufficient amount, selling investments on the basis described in sections 6.6 and 6.7.

If you asked us to target specific Standard Life investment policy funds and any one of those funds has been exhausted, we'll move a proportion of all of these funds out of the savings investment mix instead.

Moving your investments

- 11.10 This section only applies to you if your plan is invested in Standard Life investment policy funds. Under your plan, you can have a savings investment mix and a drawdown investment mix (as explained in sections 2.7 and 2.8). When we create a post pension date account, you can name individual Standard Life investment policy funds which should be moved out of the savings investment mix and into the drawdown investment mix. You can make a fund switch during this move. For all other assets including FundsNetwork mutual funds, you can only tell us how much of these other assets you want us to move into the drawdown investment mix.

You can find an example of how investments are moved out of the savings investment mix and into the drawdown investment mix in Annex 2 of these terms.

Income drawdown

- 11.11 You can take income drawdown from some or all of your drawdown pot. Income drawdown can be either 'capped' drawdown or 'flexible' drawdown. Sections 11.14 to 11.18 below apply to both types of income drawdown. However, we won't administer both types of income drawdown under the same plan.
- 11.12 If you have flexible drawdown, you can take income from each post pension date account in your plan with no HMRC restrictions on the amount you can withdraw. However, if your plan is mostly invested in commercial property or any other illiquid asset you must keep a reasonable amount in the SIPP Bank Account to pay the charges detailed in section 10.
- If you take flexible drawdown you get a money purchase annual allowance of £10,000 (as explained in section 4.21 above). (If you had flexible drawdown before 6 April 2015, you got a money purchase annual allowance of £10,000 on 6 April 2015.)
- Also, if the value of your plan drops below a level at which it would normally be cost-effective for us to administer it, we'll contact you to discuss an appropriate timescale for you to encash the balance of your plan.

11.13 If you have **capped drawdown**, you can take income from each **post pension date account** in your **plan** up to the **maximum income** set out in the **rules** (as explained in sections 11.19 to 11.24 below).

Taking **capped drawdown** from your **plan** does not affect your **annual allowance**.

Capped drawdown is only available from an **arrangement** if it held a **drawdown pension fund** before 6 April 2015 and you have not asked for **flexible drawdown** from that **arrangement** either before or since that date. It is also available from a **transfer payment** received on or after 6 April 2015 if that **transfer payment** was a **capped drawdown** pension fund and you have not asked for **flexible drawdown**.

Capped drawdown is no longer available as a new option in an **arrangement**.

If you have **capped drawdown** in an **arrangement**, you can ask us to convert it to **flexible drawdown**. If you're considering converting from **capped drawdown** to **flexible drawdown**, you should discuss this with your **financial adviser**.

11.14 You can increase, decrease, stop and restart your income at any time.

If you want to change the level of your income, you must tell us at least five **business days** before the next payment date.

11.15 You can also ask us to make additional one-off payments from time to time. We may not agree to a one-off payment if the amount is too small to be cost-effective for us to process or if the number of requests means that you should ask for (or increase) your regular income. Section 10.60 explains when a charge may apply.

11.16 We'll pay your income in monthly instalments unless you ask us to pay it every three months, every four months, every six months or once a year. The same payment frequency must apply to all regular income paid from your **drawdown pot**. We'll stop paying your income when you die.

11.17 You can choose the day of the month on which you'd like us to pay your income, excluding the 29th, 30th and 31st days. All regular income from your **drawdown pot** must be paid on the same payment dates.

11.18 You can ask us to pay your income from your holding in the **SIPP Bank Account** that forms part of your **drawdown investment mix**. Before your holding in the **SIPP Bank Account** becomes insufficient to allow us to make the required payment, you must instruct us to sell investments as explained in section 6.5. If you don't do so, we'll sell investments on the basis described in sections 6.6 and 6.7.

If you're fully invested in **Standard Life investment policy funds**, we'll cancel units to provide your income.

If you don't ask us to pay your income from the **SIPP Bank Account** and you are not fully invested in **Standard Life investment policy funds**, we'll provide your income by taking amounts proportionately from the **Standard Life investment policy funds** and the **SIPP Bank Account** in your **drawdown investment mix**.

Where we're to cancel units in **Standard Life investment policy funds**, you can tell us which funds we should cancel units from to provide your income. If you don't give us any instructions or if any one of the funds you've asked us to target has been exhausted, we'll cancel units proportionately

from all your **Standard Life investment policy funds** in your **drawdown investment mix**.

Capped drawdown limits

11.19 The **maximum income** is set out in the **rules**. Each **arrangement** has its own **maximum income** and its own **income year**.

11.20 When taking income as **capped drawdown**, you ask for a gross payment (which is the amount you withdraw before tax is deducted). Your gross payment can be expressed as a set sum of money (including nil). It cannot be expressed as a percentage of your **maximum income**.

11.21 If you increase, decrease, stop or restart your income or take any additional one-off payments within an **income year** you must keep within the **maximum income**.

11.22 The **maximum income** is recalculated for the **regular review date** and then yearly for the start of each **income year** that falls on or after your 75th birthday. The **maximum income** could increase or decrease each time it's recalculated.

11.23 The **maximum income** is also recalculated if there's a movement from the **savings pot** to the **drawdown pot**, if you use part of your **drawdown pot** to buy an **annuity**, or if we use any part of your **drawdown pot** to provide a **transfer payment** for your ex-spouse or former civil partner under a **pension sharing order**.

11.24 For more information, please see the definitions of **maximum income**, **regular review date** and **income year** in the glossary in Annex 1 of this document.

Taking a regular tax-free lump sum

11.25 If your **plan** has **flexible drawdown**, you can ask us to pay you a regular amount which is fully or partly made up of **tax-free lump sum**. We call this option 'tailored drawdown'. It's not available if you have any **non-core investments** or if you have a protected **lifetime allowance** or protected or restricted rights to a tax-free lump sum.

11.26 Where we agree to provide tailored drawdown to you, we automatically apply a **pension date** whenever a **tax-free lump sum** is needed to provide all or part of the amount you've asked for. This means that, as well as moving your **tax-free lump sum** out of the **savings pot**, we also move an amount equal to three times that sum out of the **savings pot** and into the **drawdown pot**. Everything that's moved out of the **savings pot** is tested against your **lifetime allowance**. You must tell us if you take benefits from any other pension provider so that we can tell if you have exceeded your **lifetime allowance**.

11.27 If you choose tailored drawdown, you can ask for:

- a regular **tax-free lump sum** only; or
- a regular **tax-free lump sum** plus a regular amount of taxable income.

The taxable income is paid from the **drawdown pot**. If you take any money from the **drawdown pot** this counts as **flexibly accessing** your pension rights and you get a **money purchase annual allowance** of £10,000 (as explained in section 4.21).

Where you have asked for a regular **tax-free lump sum** only and we can reasonably anticipate that your **savings pot** is going to be too small to support your next payment, we'll suspend the payment and contact you for your agreement before we start using your **drawdown pot** to provide the amount you require.

11.28 In section 11.9 we explain how we provide the **tax-free lump sum** and in section 11.18 we explain how we provide the taxable income. Unless your **plan** is fully invested in **Standard Life investment policy funds**, you need to keep sufficient funds in the **SIPP Bank Account** to meet your expected payments. If you repeatedly fail to top up the money in the **SIPP Bank Account**, you will no longer be eligible for tailored drawdown.

11.29 We'll stop providing tailored drawdown if:

- you ask us to stop;
- you invest in any **non-core investment**;
- there is nothing left in your **savings pot**; or
- you have no entitlement to a **tax-free lump sum** left.

However, you can continue to take an income, without a **tax-free lump sum**, from your **drawdown pot**.

Buying an annuity

11.30 You can ask us to use a **post pension date account** to buy an **annuity** at **pension date**, or to use all (or part) of a **post pension date account** to buy an **annuity** after taking income drawdown.

11.31 You can ask us to buy the **annuity** from **Standard Life** or from any other **insurance company**. You can choose any type of **annuity** that is allowed by the **rules**.

11.32 You must tell us which assets we should sell to provide the **annuity** purchase price. If you're buying an **annuity** from a **drawdown pension fund**, we'll deduct any **lifetime allowance charge** that might apply (please see sections 4.22 to 4.24) from the **annuity** purchase price.

11.33 If you intend to use all of the **accounts** under your **plan** (less any amount paid out as a lump sum) to buy an **annuity**, we'll deduct from the **annuity** purchase price any administration charges under section 10.6 or 10.7 that would've been due on the next **yearly charge date** before we purchase the **annuity**.

Serious ill-health lump sum

11.34 If we receive satisfactory evidence from a registered medical practitioner that you're expected to live for less than one year, you may have the option of taking the proceeds of your **savings pot** as a lump sum. If you're under age 75, we'll deduct any **lifetime allowance charge** from the lump sum. If you're aged 75 or older, we'll deduct the relevant tax charge. The lump sum must satisfy the conditions set out in the **rules**. For more information on this, please contact **FundsNetwork**. Their details are in section 1.

12. Death benefits from the savings pot

12.1 This section describes the death benefits that are payable from your **savings pot**. After we're notified of your death we'll normally:

- sell all of the assets held for you under the **scheme**; and
- pay the cash proceeds into the **SIPP Bank Account**;

before distributing them to your beneficiaries or using them to provide a pension for your beneficiaries.

We'll deduct from your **plan** any yearly administration charge (described in section 10.6) which was due to be paid on the next **yearly charge date**. We'll continue deducting a yearly administration charge for each **plan** year that starts after your death until the death benefits are settled.

Lump sum death benefit

12.2 We may pay a lump sum death benefit from your **savings pot**. We'll decide who should receive a lump sum death benefit, and how much, from the list of beneficiaries described in the **rules**. But **you** can help **us** make this decision by giving **us** the names of the **nominees** to whom **you'd** like **us** to pay the lump sum death benefit. These can include the trustees of any trust that **you've** set up. We'll take your views into consideration but **we're** not obliged to follow them.

A **beneficiary** who is an individual can ask **us** to provide a pension (as explained in section 12.4) instead of receiving a lump sum death benefit. (If **you** die leaving any surviving **dependants** or **nominees**, a **beneficiary** who is not a **dependant** or **nominee** cannot ask for a pension.)

Beneficiary's pension

12.3 We'll provide a pension for your **beneficiary** if:

- your **beneficiary** has asked **us** to do so instead of receiving a lump sum death benefit under section 12.2; or
- you've** instructed **us** to use some or all of your **savings pot** to provide a pension for one or more **beneficiaries** on your death.

However, **we** won't provide a pension for anyone who's not a **dependant** or **nominee** unless **you** die leaving no surviving **dependants** or **nominees**.

12.4 A **beneficiary** can ask for:

- a **beneficiary's drawdown plan** to take income drawdown from your date of death under sections 14.2 to 14.15 (with **flexible drawdown** it can still be fully encashed and paid out as a one-off income payment); or
- an **annuity** payable to them from Standard Life (unless it's for a **dependent child**) or from any other insurance company, as long as it's allowed under the **rules**.

They can transfer their **beneficiary's drawdown plan** in accordance with section 15.6.

12.5 We won't agree to a **beneficiary** taking income drawdown unless they have:

- appointed a **financial adviser**; and
- agreed to be bound by these **terms**.

We won't offer income drawdown to a **beneficiary** who is under age 23

Taxation of death benefits from the savings pot

12.6 If **you** die under age 75, and your death benefits are settled within two years of notification of your death, any death benefit paid from your **savings pot** is tested against your remaining **lifetime allowance**. A tax charge of 55% applies to any lump sum death benefit that exceeds this limit. A tax charge of 25% applies to any amount which is designated for income drawdown or used to buy an **annuity** for a **beneficiary** that exceeds this limit. We're not responsible for doing the test or for deducting the tax. The rest

of the lump sum death benefit, and any income drawdown or **annuity** payments, are tax-free.

If **you** die under age 75, and your death benefits are not settled within two years of notification of your death, any lump sum death benefit paid from your **savings pot** is subject to income tax at your **beneficiary's marginal rate**. If the recipient is not an individual, it is subject to a 45% tax charge. We'll deduct the tax before paying it out.

Any income drawdown or **annuity** payments are also subject to income tax at your **beneficiary's marginal rate**.

If **you** die aged 75 or older, any lump sum death benefit paid from your **savings pot** is subject to income tax at your **beneficiary's marginal rate**. If the recipient is not an individual, it is subject to a 45% tax charge. We'll deduct the tax before paying it out. Any income drawdown or **annuity** payments are also subject to income tax at your **beneficiary's marginal rate**.

If **you** die aged 75 or older leaving no surviving **dependants** and **we** pay a lump sum death benefit to a charity nominated by **you**, that lump sum death benefit won't generally be subject to tax. For more information please see our leaflet 'Information about tax relief, limits and your pension' (FGEN658).

13. Death benefits from the drawdown pot

13.1 This section describes the death benefits that are payable from your **drawdown pot**.

After **we're** notified of your death **we'll** normally:

- sell all of the assets held for **you** under the **scheme**; and
- pay the cash proceeds into the **SIPP Bank Account**;

before distributing them to your beneficiaries or using them provide a pension for your beneficiaries.

We'll deduct from your **plan** any yearly administration charge (described in section 10.6) and pension fund withdrawal charge (described in section 10.7) which were due to be paid on the next **yearly charge date**. We'll continue deducting a yearly administration charge for each **plan** year that starts after your death until the death benefits are settled.

Lump sum death benefit

13.2 We may pay a lump sum death benefit from your **drawdown pot**.

We'll decide who should receive a lump sum death benefit, and how much, from the list of beneficiaries described in the **rules**. But **you** can help **us** make this decision by giving **us** the names of the **nominees** to whom **you'd** like **us** to pay the lump sum death benefit. These can include the trustees of any trust that **you've** set up. We'll take your views into consideration but **we're** not obliged to follow them.

A **beneficiary** who is an individual can ask **us** to provide a pension (as explained in section 13.4) instead of receiving a lump sum death benefit. (If **you** die leaving any surviving **dependants** or **nominees**, a **beneficiary** who is not a **dependant** or **nominee** cannot ask for a pension.)

Beneficiary's pension

13.3 We'll provide a pension for your **beneficiary** if:

- your **beneficiary** has asked **us** to do so instead of receiving a lump sum death benefit under section 13.2; or
- you've** instructed **us** to use some or all of your **drawdown pot** to provide a pension for one or more **beneficiaries** on your death.

However, **we** won't provide a pension for anyone who is not a **dependant** or **nominee** unless **you** die leaving no surviving **dependants** or **nominees**.

13.4 A **beneficiary** can ask for:

- a **beneficiary's drawdown plan** to take income drawdown from your date of death under sections 14.2 to 14.15 (with **flexible drawdown** it can still be fully encashed and paid out as a one-off income payment) or
- an **annuity** payable to them from Standard Life (unless it's for a **dependent child**) or from any other insurance company as long as it's allowed under the **rules**.

They can transfer their **beneficiary's drawdown plan** in accordance with section 15.6.

13.5 We won't agree to a **beneficiary** taking income drawdown unless they have:

- appointed a **financial adviser**; and
- agreed to be bound by these **terms**.

We won't offer income drawdown to a **beneficiary** who is under age 23.

Taxation of death benefits from the drawdown pot

13.6 If **you** die under age 75, and your death benefits are settled within two years of notification of your death, any lump sum death benefit paid from your **drawdown pot** and any income drawdown or **annuity** payments are tax-free.

If **you** die under age 75, and your death benefits are not settled within two years of notification of your death, any lump sum death benefit paid from your **drawdown pot** is subject to income tax at your **beneficiary's marginal rate**. If the recipient is not an individual, it is subject to a 45% tax charge. We'll deduct the tax before paying it out. Any income drawdown or **annuity** payments are tax-free.

If **you** die aged 75 or older, any lump sum death benefit paid from your **drawdown pot** is subject to income tax at your **beneficiary's marginal rate**. If the recipient is not an individual, it is subject to a 45% tax charge. We'll deduct the tax before paying it out. Any income drawdown or **annuity** payments are also subject to income tax at your **beneficiary's marginal rate**.

If **you** die leaving no surviving **dependants** and **we** pay a lump sum death benefit to a charity nominated by **you**, that lump sum death benefit won't generally be subject to tax. For more information, please see our leaflet 'Information about tax relief, limits and your pension' (FGEN658).

14. Beneficiary's drawdown plan

- 14.1 A **beneficiary** or a **successor** can tell us how they want their **beneficiary's drawdown plan** to be invested.

Income drawdown

- 14.2 A **beneficiary** or a **successor** can take income drawdown from some or all of their **beneficiary's drawdown plan**. Income drawdown can be either **capped drawdown** or **flexible drawdown**.
- Sections 14.5 to 14.9 below apply to both types of income drawdown. However, we won't administer both types of income drawdown under the same **plan**.
- Taking income drawdown from a **beneficiary's drawdown plan** won't affect a **beneficiary's** or a **successor's annual allowance**.
- 14.3 If a **beneficiary** or a **successor** has **flexible drawdown**, they can take income from the **beneficiary's drawdown plan** with no **HMRC** restrictions on the amount they can withdraw. However, if it is mostly invested in commercial property or any other illiquid asset they must keep a reasonable amount in the **SIPP Bank Account** to pay the charges detailed in section 10.
- 14.4 If a **beneficiary** has **capped drawdown**, they can take an income from the **beneficiary's drawdown plan** up to the **maximum income** set out in the **rules** (as explained in sections 14.10 to 14.15 below).
- Capped drawdown** is only available from a **beneficiary's drawdown plan** if it held a **drawdown pension fund** before 6 April 2015 and the **beneficiary** has not asked for **flexible drawdown** from that **beneficiary's drawdown plan** either before or since that date. It is also available from a **transfer payment** received on or after 6 April 2015 if that **transfer payment** is a **capped drawdown pension fund** and the **beneficiary** has not asked for **flexible drawdown**.
- Capped drawdown** is no longer available as a new option in a **beneficiary's drawdown plan**. It was available before 6 April 2015, when a **beneficiary** had to be a **dependant** to be eligible for **capped drawdown**.
- If a **beneficiary** has **capped drawdown** in a **beneficiary's drawdown plan**, they can ask us to convert it to **flexible drawdown**. If they're considering converting from **capped drawdown** to **flexible drawdown**, they should discuss this with their **financial adviser**.
- 14.5 A **beneficiary** or a **successor** can increase, decrease, stop and restart their income at any time. If they want to change the level of their income, they must tell us at least **5 business days** before the next payment date.
- 14.6 A **beneficiary** or a **successor** can also ask us to make additional one-off payments from time to time. We may not agree to a one-off payment if the amount is too small to be cost-effective for us to process or if the number of requests means that they should ask for (or increase) their regular income. Section 10.60 explains when a charge may apply.
- 14.7 We'll pay their income in monthly instalments unless they ask us to pay it every three months, every four months, every six months or once a year. Unless we agree otherwise, the same payment

frequency must apply to all regular income paid from all of the **beneficiary's drawdown plans** set up for that **beneficiary** or **successor**.

- 14.8 A **beneficiary** or a **successor** can choose the day of the month on which they'd like us to pay their income, excluding the 29th, 30th and 31st days. Unless we agree otherwise, all regular income from all the **beneficiary's drawdown plans** set up for that **beneficiary** or **successor** must be paid on the same payment dates.
- 14.9 A **beneficiary** or a **successor** can ask us to pay their income from their holding in the **SIPP Bank Account**. Before their holding in the **SIPP Bank Account** becomes insufficient to allow us to make the required payment, a **beneficiary** or a **successor** must instruct us to sell investments on their behalf, as explained in section 6.5. If they don't do so, we'll sell investments on the basis described in sections 6.6 and 6.7.
- If a **beneficiary** or a **successor** is fully invested in **Standard Life investment policy funds**, we'll cancel **units** to provide their income.
- If they don't ask us to pay their income from the **SIPP Bank Account** and they're not fully invested in **Standard Life investment policy funds**, we'll provide their income by taking amounts proportionately from the **Standard Life investment policy funds** and the **SIPP Bank Account**.
- Where we're to cancel **units** in **Standard Life investment policy funds**, they can tell us which funds we should cancel **units** from to provide their income. If they don't give us any instruction or if any one of the funds they asked us to target has been exhausted, we'll cancel **units** proportionately from all their **Standard Life investment policy funds**.

Capped drawdown limits

- 14.10 The **maximum income** is set out in the **rules**. Each **beneficiary's drawdown plan** has its own **maximum income** and its own income year.
- 14.11 When taking income as **capped drawdown**, a **beneficiary** asks for a gross payment (which is the amount they withdraw before tax is deducted). Their gross payment can be expressed as a set sum of money (including nil). It cannot be expressed as a percentage of their **maximum income**.
- 14.12 If a **beneficiary** increases, decreases, stops or restarts their income or takes any additional one-off payments within an **income year** they must keep within the **maximum income**.
- 14.13 The **maximum income** is recalculated for the **regular review date** and then yearly for the start of each **income year** that falls on or after the 75th birthday. The **maximum income** could increase or decrease each time it's recalculated.
- 14.14 The **maximum income** is also recalculated if a **dependant** uses part of their **beneficiary's drawdown plan** to buy an **annuity** under section 14.16. If we use all of the **beneficiary's drawdown plan** to buy an **annuity**, we'll deduct any administration charges under section 10.6 and 10.7 that would've been due on the next **yearly charge date** from the **annuity** purchase price.

- 14.15 For more information, please see the definitions of **maximum income**, **regular review date** and **income year** in the glossary in Annex 1 of this document.

Buying an annuity

- 14.16 A **beneficiary** can ask us to use all (or part) of a **beneficiary's drawdown plan** to buy an **annuity**.
- 14.17 They can ask us to buy the **annuity** from **Standard Life** (unless it's for a **dependent child**) or from any other **insurance company**. They can choose any type of **annuity** that is allowed by the **rules**. For further information, please consult your **financial adviser**.
- 14.18 They must tell us which investments we should sell to provide the **annuity** purchase price.
- 14.19 If we use all of the **beneficiary's drawdown plan** to buy an **annuity**, we'll deduct any administration charges under sections 10.6 and 10.7 that would've been due on the next **yearly charge date** from the **annuity** purchase price.

Death of beneficiary or successor in drawdown

- 14.20 After we're notified of a **beneficiary's** or a **successor's** death we'll normally:
- sell all of the assets held for them under the scheme; and
 - pay the cash proceeds into the **SIPP Bank Account**
- before distributing them to the **successors** of the deceased **beneficiary** or **successor** or using them to provide a pension.
- 14.21 If a **beneficiary** or a **successor** dies before all of their **beneficiary's drawdown plan** has been exhausted, we may pay a lump sum death benefit from that **beneficiary's drawdown plan**.
- We'll decide who should receive a lump sum death benefit, and how much, from the list of beneficiaries described in the **rules**. A **beneficiary** or a **successor** can help us make this decision by giving us the names of the **successors** to whom they'd like us to pay the lump sum death benefit. We'll take their views into account but we're not obliged to follow them.
- 14.22 A **successor** who is an individual can ask for a pension (as explained in sections 14.23 to 14.24) instead of receiving a lump sum death benefit. (If a **beneficiary** or a **successor** has nominated any **successors**, a **successor** chosen by us cannot ask for a pension instead of a lump sum death benefit.)
- 14.23 We'll provide a pension for a **successor** if:
- that **successor** has asked us to do so instead of receiving a lump sum death benefit under section 14.21; or
 - a **beneficiary** or a **successor** has instructed us to use some or all of their **beneficiary's drawdown plan** to provide a pension for one or more **successors** on their death.
- However, we won't provide a pension for a **successor** chosen by us if a **beneficiary** or a **successor** has nominated other **successors**.
- 14.24 A **successor** can ask for:
- a **beneficiary's drawdown plan** to take income drawdown under sections 14.2 to 14.3 (with **flexible drawdown** it can still be fully encashed and paid out as a one-off income payment); or

- b) an **annuity** payable to them under sections 14.16 to 14.19.

They can transfer their **beneficiary's drawdown plan** in accordance with section 15.6.

Taxation of death benefits from the beneficiary's drawdown plan

- 14.25 If a **beneficiary** or a **successor** dies under age 75, and their **beneficiary's drawdown plan** is settled within two years of notification of their death, any lump sum death benefit or income drawdown or **annuity** payments are tax-free.

If a **beneficiary** or **successor** dies under age 75, and their **beneficiary's drawdown plan** is not settled within two years of notification of their death, any lump sum death benefit paid from that **beneficiary's drawdown plan** is subject to income tax at the **successor's marginal rate**. If the recipient is not an individual, it is subject to a 45% tax charge. **We'll** deduct the tax before paying it out. Any income drawdown or **annuity** payments are tax-free.

If a **beneficiary** or a **successor** dies aged 75 or older, any lump sum death benefit paid from their **beneficiary's drawdown plan** is subject to income tax at the **successor's marginal rate**. If the recipient is not an individual, it is subject to a 45% tax charge. **We'll** deduct the tax before paying it out. Any income drawdown or **annuity** payments are subject to income tax at the **successor's marginal rate**.

15. Transfers to another scheme

- 15.1 **You** can ask **us** to transfer all or part of your **plan** to:
- another **registered pension scheme**; or
 - a **qualifying recognised overseas pension scheme**.

If **you** ask **us** to transfer only part of your **plan**, **we** may not agree to the transfer if, in our reasonable opinion, it wouldn't be cost-effective for **us** to process the transfer or to administer the part of your **plan** that's left behind. **We** won't agree to transfer only part of an **account**.

If the transfer is to a **qualifying recognised overseas pension scheme**, **we'll** deduct any **lifetime allowance charge** that might apply (please see sections 4.22 to 4.24).

- 15.2 If **we** transfer any of your **post pension date accounts**, **we'll** give the administrator of the receiving scheme the following details in respect of each **arrangement**:
- a) whether you have **flexibly accessed** your benefits;
 - b) the type of income drawdown you have taken;
 - c) in respect of **capped drawdown** only, the **income year**, next **regular review date** (if applicable), the **maximum income** for the current **income year** (and the next **income year** if **we've** already calculated this) and the amount of income **you've** already received in the current **income year**.

All **post pension date accounts** within the same **arrangement** must be transferred together.

- 15.3 If **you** ask **us** to transfer only part of your **plan**, **you** must tell **us** which investments **we** should sell to pay the **transfer payment** or which investments to transfer if section 15.9 applies.

If **you** ask **us** to transfer all of your **accounts**, **we'll** either:

- a) sell all of the investments held for **you** under the **plan**; or
- b) transfer some of the investments and sell the rest if section 15.9 applies.

- 15.4 **We'll** deduct from the **transfer payment** any applicable transaction charge (described in sections 10.9 to 10.11). As explained in sections 10.34 and 10.42, **we'll** apply a **transfer charge** if **you** are transferring an **account** which is subject to an **additional charge**.

Where **you** ask **us** to transfer all of your **plan**, **we'll** also deduct from the **transfer payment** any yearly administration charge (described in section 10.6) and pension fund withdrawal charge (described in section 10.7) that would have been payable on the next **yearly charge date**.

Transfer date

- 15.5 If **you** ask for a transfer under section 15.1, **you** may suggest the transfer date. **We'll** meet that date where it is reasonably practicable for **us** to do so. **We** do however need time to make sure that **we** comply with the requirements on transfers in the **rules**. And **we** can't make a transfer until **we've** sold the assets that **we** need to sell to provide the **transfer payment**.

Beneficiary's drawdown plans

- 15.6 A **beneficiary** or a **successor** can ask **us** to transfer any of their **beneficiary's drawdown plans** to:
- a) another **registered pension scheme**; or
 - b) a **qualifying recognised overseas pension scheme**.

A **beneficiary** or a **successor** must transfer the whole of a **beneficiary's drawdown plan** less any charges that apply. They may suggest the transfer date. **We'll** aim to meet that date where it is reasonably practicable for **us** to do so. **We** do however need time to make sure that **we** comply with the requirements on transfers in the **rules**. And **we** can't make a transfer until **we've** sold the assets that **we** need to sell to provide the **transfer payment**.

If **we** transfer a **beneficiary's drawdown plan**, **we'll** give the administrator of the receiving scheme the details of the **beneficiary** and the **beneficiary's drawdown plan** which **we** are required to give.

- 15.7 A **beneficiary** may have multiple **beneficiary's drawdown plans** within the **scheme**. They can transfer some or all of them. **We** will sell the investments in the relevant **beneficiary's drawdown plans** to provide the transfer payment. Alternatively, if section 15.9 applies, **we** will transfer the relevant investments out of the **scheme**.
- 15.8 **We'll** deduct from the **transfer payment** any yearly administration charge (described in section 10.6) and pension fund withdrawal charge (described in section 10.7) that would have been payable on the next **yearly charge date** and any applicable transaction charge (described in sections 10.9 to 10.11).

In-specie transfer payment

- 15.9 Instead of **us** selling investments under section 15.3 or 15.7, **you** (or a **beneficiary** or **successor**) can ask **us** to transfer the ownership of selected investments from the **trustee** to the trustees of the receiving scheme. This does not apply to any **Standard Life investment policy funds** or your holding in the **SIPP Bank Account**.

We'll apply a 'transaction charge' for each asset transferred (see sections 10.9 to 10.11) and solicitors' charges for each property **we** transfer ownership of (see section 10.52) to the trustees of the receiving scheme.

You must sell sufficient investments to meet any charges or tax if **you** don't already have enough money in your holding in the **SIPP Bank Account**.

Pension sharing order

- 15.10 If **we** receive a **pension sharing order** in respect of your rights under the **scheme**, **we** must comply with it. If there is insufficient money in your holding in the **SIPP Bank Account**, **you** must instruct **us** to sell investments on your behalf as explained in section 6.5. If **you** don't do so, **we'll** sell investments on the basis described in sections 6.6 and 6.7 to provide the **transfer payment** that's required to discharge the order (and any of our costs included in the order).

We'll also deduct the charges described in section 15.4.

We'll then pay the **transfer payment** known as a 'pension credit' to another **registered pension scheme** or **qualifying recognised overseas pension scheme** in the name of your ex-spouse or former civil partner

Restoration order

- 15.11 If **we** receive a **restoration order** in respect of your rights under the **scheme**, **we** must comply with it. If there is insufficient money in your holding in the **SIPP Bank Account**, **you** must instruct **us** to sell investments on your behalf as explained in sections 6.5. If **you** don't do so, **we'll** sell investments on the basis described in sections 6.6 and 6.7 to pay the proceeds that **we're** directed to pay under the order. **We'll** also deduct the charges described in section 15.4.

16. Data Protection Notice

- 16.1 **Important, please read Data Protection Notice** - Using your Personal Information
- We** and FundsNetwork will collect and use personal information about **you** and any other named individual on your application such as your name, date of birth and national insurance number in order to provide this product or service and manage our relationship with **you**. **We** and FundsNetwork will therefore act as 'data controller' as that term is defined by **data protection law**. It may be necessary as part of this product or service to collect and use personal information which is defined as 'special category data' by **data protection law** e.g. Health related. Any such special category data will only be collected and used where it's needed to provide the product or service **you** have requested or to comply with our legal and regulatory obligations and where **we** have obtained your explicit consent to process such information.

To provide this product or service and meet our legal and regulatory obligations, **we** and FundsNetwork will keep your personal information and copies of records **we** create (e.g. calls with **us**) while **you** are a customer of ours. If this application does not proceed or when **you** no longer have a relationship with **us**, we are required to keep information for different legal and regulatory reasons. The length of time will vary and **we** regularly review our retention periods to make sure they comply with all laws and regulations.

The information collected may be shared with other parts of FundsNetwork, Standard Life Assurance Limited, Standard Life Aberdeen plc and other companies **we** work with to support us in the provision of the product or service **you** have with **us**. **We** may also share your information with our regulators, HM Revenue & Customs and your adviser / employer (for applicable products and services) where necessary and lawful to do so. Whenever **we** share your personal information, **we** will do so in line with our obligations to keep your information safe and secure.

The majority of your information is processed in the UK and European Economic Area (EEA). However, some of your information may be processed by **us** or the third parties we work with outside of the EEA, including countries such as India. Where your information is being processed outside of the EEA, **we** take additional steps to ensure that your information is protected to at least an equivalent level as would be applied by UK / EEA data privacy laws e.g. **we** will put in place legal agreements with our third party suppliers and do regular checks to ensure they meet these obligations.

For more information on how Standard Life processes your personal information and what your rights are, please read our Privacy Policy at <https://www.standardlife.com/sl/privacy-policy.page> or write to the Data Protection Officer at 30 Lothian Road, Edinburgh, EH1 2DH

17. Complaints

- 17.1 **We** have an established complaints procedure in relation to the **scheme** which conforms to the **FCA's** complaints procedure requirements. **You** can ask **us** for a copy of our complaints procedure.
- 17.2 If **you** have a concern or complaint, please call **us** or write to **us** (see the contact details in section 1) with full details. Please quote any relevant dates and correspondence.
We'll discuss your issue with **you** or reply to **you** in writing and attempt to resolve it.
- 17.3 **We'll** record details of your complaint centrally and make sure your complaint is thoroughly investigated by someone who's been trained in complaint handling.
- 17.4 If **we're** unable to deal with a complaint within five **business days**, **we'll** issue **you** with an acknowledgement letter together with a copy of our Internal Complaint Handling Procedures and provide **you** with regular updates.
- 17.5 Within 8 weeks of receiving your complaint, **we'll** send one of the following two responses:

- a) a final written response in which either **we** offer **you** a remedy, whether or not **we** accept your complaint or **we** reject your complaint and give **you** our reasons for doing so. This letter will include a copy of the Financial Ombudsman Service's standard explanatory leaflet and inform **you** that, if **you** remain dissatisfied with our response, **you** may refer your complaint to the Financial Ombudsman Service within 6 months; or
- b) an interim written response which will explain why **we're** not in a position to make a final written response and indicate when **we** expect to be able to provide **you** with one. This letter will also inform **you** that **you** can refer your complaint to the Financial Ombudsman Service and will include a copy of the Financial Ombudsman Service's standard explanatory leaflet.

- 17.6 The Financial Ombudsman Service is an independent service set up by the **UK** parliament to resolve disputes between consumers and businesses providing financial services. This service is free to consumers.
- 17.7 Complaining to the Financial Ombudsman Service will not affect your rights. In general, **you** have six months from the date of our final response to refer your complaint to the Financial Ombudsman Service. Further information about the Financial Ombudsman Service may be found at www.financial-ombudsman.org.uk.

18. General

- 18.1 These **terms** are governed by the law of Scotland and are subject to the **rules** of the **scheme**. **You** and **we** will submit to the exclusive jurisdiction of the Scottish courts in relation to any claim or dispute arising under these **terms**.
- 18.2 Any payments made by **you**, your employer or a **third party** to your **plan** under section 4 must be paid in sterling. Any payments **we** make to **you**, your **beneficiaries** or **successors** or to another scheme under sections 11 to 15 must also be in sterling.
- 18.3 Before making any payments to **you** or a **beneficiary** or **successor** under sections 11 to 14, **we'll** deduct any tax that the **trustee** or **scheme administrator** may be required to pay to **HMRC**.
- 18.4 If **we** find out that the date of birth **you** (or your **beneficiary**) gave **us** is incorrect, **we'll** adjust the **benefits** appropriately.
- 18.5 The notices that either **we** or **you** are required to send under these **terms** must be in writing but can be sent either
- (i) by email or
- (ii) by pre paid post
- to your last notified address or our address as shown in section 1.
- If a notice is served by pre paid post, it will be deemed delivered 5 **business days** after being posted. In proving such notice, it will be enough to prove that the envelope containing the notice was properly addressed, stamped and posted.
- If a notice is sent by email, it will be deemed delivered on the day it was sent provided no non-delivery message is received by the sender.

Your right to cancel

- 18.6 If **you** have an option under the **FCA rules** to change your mind about setting up your **plan** or exercising an option, for example, to take income drawdown under your **plan**, **we'll** inform **you** about the option and how long it lasts. Our **key features document** sets out when **we** can deduct investment losses from a refund of payments.

How to contact us

- 18.7 If **you've** any questions or if **you** wish to see the trust deed and the **rules**, contact details for **FundsNetwork** are in section 1. Our complaints procedure is described in section 17.
- 18.8 **You'll** receive yearly statements from **us** showing payments into the **scheme** and the value of your **plan**.
- 18.9 The Pensions Ombudsman (TPO) is available to help **you** (and your **beneficiaries** and **successors**) if **you're** not satisfied with the way that the **scheme administrator** has dealt with your problems.
- 18.10 TPO can investigate and rule on any complaint of maladministration or dispute of fact or law in relation to your **plan**. **You** can contact TPO at:
The Pensions Ombudsman, 10 South Colonnade, Canary Wharf, E14 4PU or **you** can find more information at www.pensions-ombudsman.org.uk.

Financial Services Compensation Scheme

- 18.11 The Financial Services Compensation Scheme (FSCS) has been set up to deal with compensation if firms are unable, or likely to be unable, to meet claims against them. For further information:
- a) call them on 0800 678 1100; or
- b) visit www.fscs.org.uk
- Please note call charges may vary.
- The amount of compensation available from FSCS depends on the type of business and the circumstances of the claim. **Recognised funds** are not covered by the FSCS.

Changing or replacing these terms

- 18.12 **We** can make reasonable and appropriate changes to these **terms** (or issue a replacement set of terms and conditions in their place) at any time while these **terms** are in force:
- a) if the conditions for tax exemption of the **scheme** change; or
- b) if the legal or regulatory requirements applying to the **scheme**, the **trustee** or the **scheme administrator** change; or
- c) if the legal or regulatory requirements applying to the **SIPP products** or to the **insurer** change; or
- d) if decisions of the Financial Ombudsman Service or the Pensions Ombudsman need to be reflected in these **terms**; or
- e) if new industry guidance and codes of practice which are there to raise standards of consumer protection need to be reflected in these **terms**; or

- f) if it becomes impossible or impracticable, in our reasonable opinion, to carry out any of the **terms** as a result of a change in the law or regulation or other circumstances beyond our control; or
 - g) if the tax treatment applicable to any **SIPP product** or of Self Invested Personal Pension Schemes (including the **scheme**) or of Standard Life changes or is due to change in a manner which has affected or would affect the **plan** in any way; or
 - h) if **we** have to pay a government levy; or
 - i) to allow **us** to respond proportionately to changes in the Bank of England base rate of interest, or to changes in other specified market rates or indices or tax rates; or
 - j) to reflect the increase in our costs associated with providing **you** with the **SIPP product** provided those costs are reasonably incurred; or
 - k) to reflect improvements to the **SIPP product** that technological, service or propositional enhancements have allowed **us** to make; or
 - l) to better protect the common interests of customers using the same **SIPP product**; or
 - m) where such a change is not to your detriment, including to correct errors or inaccuracies.
- 18.13 Subject to section 18.14, **we'll** give **you** 3 months' notice before the change becomes effective and provide **you** with a revised version of this document or just the amended **terms**, by post or by directing **you** to the relevant website, unless the amendments made to these **terms** are immaterial or not to your detriment in which case **we'll** notify your **financial adviser**.
- 18.14 Changes to these **terms** that are outside of our control (e.g. a change in legislation) can take effect immediately. All other changes will take effect no earlier than 3 months from the date of our notification to **you** of the change. When **we** notify **you** of a change, **we** will state the reasons for the change and the date on which the change will become effective.
- 18.15 Please see section 10 for details of the circumstances where **we** may amend our charges and the procedures **we'll** follow.

Force Majeure

- 18.16 The performance of our obligations under these **terms** may be interrupted and will be excused by the occurrence of a **force majeure event** affecting **us** or any of our key sub-contractors.

Changing provider, trustee or scheme administrator

- 18.17 The provider of the **scheme** (currently Standard Life Assurance Limited) can replace the **trustee** and the **scheme administrator**. The provider can also appoint another party to act as provider in its place.
- 18.18 These **terms** reflect the law at 6 April 2016.

Account is explained in section 2.2.

Additional charge is explained in sections 10.31 and 10.41. It's the sum of money **we** collect over the **charging period** from:

- an **account** set up to receive a single payment or a **transfer payment** if **we** agree to pay **funded initial commission** (or the equivalent adviser remuneration) to your **financial adviser** for that **account**. **We** express this charge as a percentage of the current value of the **account** to which it applies; or
- the **accounts** described in section 10.41 if **we** agree to pay **funded initial commission** (or the equivalent adviser remuneration) to your **financial adviser** when **you** first start to take income from your **plan**. **We** express these charges as percentages of the value of the **accounts** to which they apply.

Adviser charge means a charge that **you've** asked **us** to pay to your **financial adviser** from your **plan** for providing **you** with one-off or ongoing advice or services in relation to your **plan**. For full details please see our booklet 'terms & conditions for paying your adviser' (FPENAC62).

Annual allowance is explained in section 4.21.

Annual allowance charge is explained in section 4.21.

Annuity is a contract bought from an insurance company that provides a series of guaranteed payments to an individual for a set period that is normally for the lifetime of the individual.

Arrangement means a sub-division of your **plan**. For some **members**, all their **pre** and **post pension date accounts** can be held in a single **arrangement**. For other **members**, some of their **post pension date accounts** must be held in separate **arrangements**. See sections 2.9 to 2.12 for more details.

Basic amount is defined in the **rules**. It's £3,600 (including basic-rate tax relief) for the 2016/17 tax year. **HMRC** may change the basic amount. To find out if they have done so, please check with your **financial adviser**.

Beneficiary means a **dependant**, a **nominee** or a **successor**, or any other person chosen by **us** from the list of beneficiaries described in the **rules** to receive death benefits from your **plan**.

Beneficiary's drawdown plan means a **drawdown pension fund** that **we** use to provide **benefits** to a **beneficiary**. **We** need to keep separate records of a **beneficiary's drawdown plan** and no further payments can be paid in.

Benefit means any tax-free lump sum, income drawdown or **annuity** taken from a **registered pension scheme**.

Blended fund means an **internal fund** where the **insurer** uses a number of underlying funds that could be the **insurer's** own funds or funds of an **external fund manager** with the aim of achieving the **internal fund's** investment objective.

Business day means any day except for Saturdays, Sundays, public holidays in the UK and Christmas Eve. It would also not be a **business day** where the London Stock Exchange or the major clearing banks in the City of London and Edinburgh are closed for an unexpected reason.

Capped drawdown is a type of income drawdown described more fully in sections 11.13 and 14.4. Since 6 April 2015, it is no longer possible to select capped drawdown as an option however **we** will continue to administer it for **members** or **dependants** who selected it before that date.

Charging period means the period notified to **you** during which **we'll** collect an **additional charge**:

- from an **account** because of the **funded initial commission** (or equivalent adviser remuneration) **we've** paid on a single or **transfer payment** to the **plan** as explained in sections 10.31 to 10.35; or
- from **accounts** because of the **funded initial commission** (or equivalent adviser remuneration) **we've** paid when **you** first started to take income drawdown from your **plan** as explained in sections 10.41 and 10.42.

Core investments are described in section 5.9.

Data protection law means any law that applies from time to time to the processing of personal information by either **us** or your **financial adviser** under these terms.

Dependant is used in these **terms** in accordance with its definition in the **rules**. The definition includes your husband, wife or civil partner, a **dependent child** and anyone who is financially dependent on **you**. Please check the **rules** and/or consult your **financial adviser** if **you're** uncertain if anyone **you** wish to be considered as a **dependant** falls within the categories above.

Dependent child means any natural or adopted child of yours who, when **you** die, is under 23 or dependent on **you** because of disability.

Discretionary investment manager is explained in section 5.17.

Drawdown investment mix is explained in section 2.8.

Drawdown pension fund means a sum of money within a **registered pension scheme** that has been designated for income drawdown.

Drawdown pot is explained in section 2.5.

Earmarking order is an order by which, in the case of a divorce, a **member's benefits** can be used to pay either maintenance or a capital sum to the **member's** ex-spouse. The sum earmarked for the ex-spouse only becomes payable when entitlement arises under the **member's** pension scheme.

Execution-only stockbroker means the stockbroker appointed by **us** from time to time for SIPP **members** who wish to make execution-only trades without receiving advice from the stockbroker. Our current appointed stockbroker is Stocktrade, a division of Brewin Dolphin Securities Limited. Brewin Dolphin are authorised and regulated by the Financial Conduct Authority (No. 124444). For more information, please see sections 5.13 to 5.16.

External fund means a fund managed by an **external fund manager**.

External fund manager means:

- the manager (including managers in the **Standard Life Aberdeen group** other than Standard Life Assurance Limited) of a **mutual fund** in which a **Standard Life investment policy fund** invests; or
- an insurance company (other than Standard Life Assurance Limited) that manages an insured fund which is used by a **Standard Life investment policy fund**.

FCA means the Financial Conduct Authority or any successor regulator which regulates our investment business. The **FCA** can be contacted at 25 The North Colonnade, Canary Wharf, London E14 5HS. From 01 July 2018, this will change to 12 Endeavour Square, London E20 1JN

FCA rules mean the Handbook of Rules and Guidance of the **FCA** or any successor regulator to the **FCA**, as amended from time to time.

Financial adviser means any financial intermediary who:

- is authorised under **FSMA**; and
- provides **you** from time to time with financial and investment advice.

Five-yearly review date means the date that falls five years after the 'relevant date' for an **arrangement**, as explained below.

- For each **arrangement** described in section 2.10 and created before 6 April 2011, the 'relevant date' is normally the date set under the **transferring scheme**.
- For the **arrangement** described in section 2.12, the 'relevant date' is the date that this **arrangement** was first reviewed on or after 6 April 2006.
- For the **arrangement** described in section 2.9 or 2.11, if the first **post pension date account** was created on or after 6 April 2006 but before 6 April 2011, the 'relevant date' is the date on which that first **post pension date account** was created.
- For a **beneficiary's drawdown plan** created before 6 April 2011, the 'relevant date' is your date of death.

In general, the first **five-yearly review date** for an **arrangement** will be its last. But where **we** have agreed to bring forward a **five-yearly review date** for an **arrangement** to the start of an **income year** beginning before 6 April 2011, there is a second **five-yearly review date** on the fifth anniversary of the start date of that **income year**.

Flexible account is explained in section 2.2.

Flexible drawdown is a type of income drawdown described more fully in sections 11.12 and 14.3. Before 6 April 2015, there were certain eligibility criteria that had to be met before an individual could take flexible drawdown.

Flexibly accessing is when **you** take benefits from your **plan** on or after 6 April 2015, but it doesn't include taking a **tax-free lump sum**, 'small pot' lump sum, **capped drawdown** or buying an **annuity**. (A 'small pot' lump sum is a certain type of lump sum payment not greater than £10,000. **We'll** tell **you** if a payment constitutes a 'small pot' lump sum.) Whenever **you** first flexibly access benefits from a **registered pension scheme**, **you** will receive a notification from the pension provider that **you** have done so. It is your responsibility to inform all pension providers of whom **you** are a customer that **you** have received such a notification or **you** may be fined by **HMRC**.

Force majeure event literally means 'superior event'. It's an event that couldn't be predicted or, if predicted, its consequences are too drastic to plan for in a contract. In these **terms**, it means any of the following:

- act of God, fire, earthquake, storm or flood;
- explosion, nuclear accident or collision;
- sabotage, riot, civil disturbance, insurrection, epidemic, national emergency (whether in fact or law) or act of war (whether declared or not) or terrorism;
- requirement or restriction of or failure to act by any government, semi-governmental or judicial entity (other than a regulatory change);
- unavoidable accident;
- loss of supply of essential services including but not limited to electrical power, telecommunications, air conditioning and essential third party services;
- any 'denial of service' or other targeted network attack; and
- any other cause beyond our reasonable control,

as a consequence of which **we** can no longer administer your **SIPP product** for a given period.

FSMA means the Financial Services and Markets Act 2000 as amended from time to time and all regulations and orders under it.

Fund based renewal commission is a payment that **you** can ask **us** to make to your **financial adviser** monthly or yearly for advice received before 31 December 2012 and for which **we** deduct a **regular charge** (as explained in sections 10.36 to 10.38) from an **account**. (It also includes remuneration, benefits or services to your **financial adviser** that correspond to **fund based renewal commission**.) The payment is a percentage based on the total value of the investments held in your **account** at the time **we** make the payment on your behalf.

Fund provider means either a manager or a distributor of **mutual funds** in the United Kingdom.

Funded initial commission is a one-off payment which is paid by **us** to your **financial adviser** if **you** instruct **us** to do so for advice received before 31 December 2012. (It also includes remuneration, benefits or services to your **financial adviser** that

correspond to **funded initial commission**.) It's usually paid on the day **we** create an **account** for **you** but it may also be paid on the day when **you** start to take an income from the **plan**. **We** recover the cost of it (or the equivalent adviser remuneration) from your **account** by levying the **additional charge** over the **charging period**. It differs from unfunded **initial commission**. **Funded initial commission** is not available if **you** are 69 or over.

FundsNetwork means Financial Administration Services Limited, a Fidelity Group Company which provides the FundsNetwork platform.

HMRC means HM Revenue & Customs.

Illustration means an illustration which reflects the terms of your **SIPP product** (plus, if it's a personal **illustration**, the investments **you've** decided to invest in) and the possible return that **you** could expect.

Income year means the period during which **we** can pay an income, up to the **maximum income** from a **post pension date account** or a **beneficiary's drawdown plan**. Each **arrangement** has its own **income year**. If **you** transfer in a **drawdown pension fund** the **income year** for the **transfer payment** will normally be set by the **transferring scheme**.

Index of average weekly earnings means the whole economy index of average weekly earnings for all employees in Great Britain that's published by the Office for National Statistics under the reference KA5Q. The earnings include bonuses but are not seasonally adjusted.

Initial charge is:

- the sum of money **we** deduct from each payment to your **flexible account** if **we** agree to pay **initial commission** (or the equivalent adviser remuneration) to your **financial adviser** (as described in section 10.29); or
- the sum of money **we** deduct from an **account** set up for a single or **transfer payment** if **we** agree to pay **initial commission** (or the equivalent adviser remuneration) to your **financial adviser** for that **account** (as described in section 10.30); or
- the sum of money **we** deduct from your **plan** if **we** agree to pay **initial commission** (or the equivalent adviser remuneration) to your **financial adviser** when **you** first start to take income from your **plan** (as described in section 10.40).

Initial commission is a way **you** have of paying your **financial adviser** for their initial services provided before 31 December 2012. (It also includes remuneration, benefits or services to your **financial adviser** that correspond to **initial commission**.) It's a one off payment paid by **us** directly to your **financial adviser** if **you** instruct **us** to do so.

- For the **initial commission** (or equivalent adviser remuneration) paid on payments to a **flexible account**, **we** deduct an **initial charge** (as explained in section 10.29).
- For the **initial commission** (or equivalent adviser remuneration) paid on a single or **transfer payment**, **we** deduct an **initial charge** (as explained in section 10.30).
- For the **initial commission** (or equivalent adviser remuneration) paid when **you** first start to take income drawdown from your **plan**, **we** deduct an **initial charge** (as explained in section 10.40).

In-specie transfer payment means a **transfer payment** into the **scheme** from another pension scheme (or a **transfer payment** from the **scheme** to another pension scheme) of the actual assets held as opposed to the cash value of these assets.

Insurance company means an insurance company as described in section 275 of the Finance Act 2004.

Insurer means Standard Life Assurance Limited. It's the insurer of the Standard Life Investment Policy, which is a master policy issued to the **trustee**. For more information, please refer to section 7.

Internal fund means a fund that's managed by Standard Life Assurance Limited on the basis described in section 7.3.

Key features document is a document that sets out the main aims and features of a **SIPP product**. This document will be given to **you** by your **financial adviser** when an **illustration** for a particular **SIPP product** is requested.

Lifetime allowance is explained in section 4.22.

Lifetime allowance charge is explained in section 4.22.

Manager means the investment manager of a **mutual fund**.

Marginal rate means the highest band of income tax applied to an individual's annual income in the **UK** expressed as a percentage.

Maximum income means the maximum yearly income allowed by **HMRC**. It's calculated separately for each **arrangement**. It's worked out by multiplying by 150% the income produced for that **arrangement** from the Government Actuary's Department's tables.

The **maximum income** is recalculated for the **regular review date** and then yearly once **you** (or your **dependant**) turn 75. The **maximum income** could increase or decrease as a result of the review.

If **you** are (or your **dependant** is) under 75, **you** (or they) can ask **us** to bring forward the next **regular review date** for an **arrangement** to the start of the next **income year**. If **we** agree to do so, **we'll** recalculate the **maximum income** for that **arrangement** in the 60-day period ending on the start date of the next **income year**. The new **maximum income** will then apply to that **arrangement** from the start of the next **income year**.

The **maximum income** for the **arrangements** described in sections 2.9 and 2.11 is also recalculated between **regular review dates** if a new **post pension date account** is created. If this recalculation produces a higher maximum than before, the new limit will apply immediately. But if it's done on or after 6 April 2011 and produces a lower maximum than before, the new limit won't apply until the start of the next **income year**.

If before your 75th birthday any **post pension date account** in an **arrangement** is used to buy an **annuity**, or to provide a transfer value under a **pension sharing order**, the **maximum income** for that **arrangement** will be recalculated after the annuity purchase price or transfer value is deducted. But the new limit won't apply until the start of the next **income year**. This calculation won't

be made if the annuity purchase date or transfer date occurs in an **income year** that ends with a **regular review date** as that review will include these changes.

Member means a person who has applied for and been accepted as a member of the **scheme**.

Money purchase annual allowance is explained in section 4.21.

Monthly charge date means the day in each month on which **we** deduct any monthly charges. It's the same day as **we** created your first **account** under the **plan**. But if the first **account** was a **flexible account**, it is the same day as **we** expected to receive the first payment. If **we** created your first **account** on the 31st day of a month, the **monthly charge date** is the last day of each month. If **we** created it on the 29th or 30th day of a month, the **monthly charge date** in February is the last day of February. In the case of a **beneficiary's drawdown plan**, it would be the day of the month on which **you** or the relevant **beneficiary** or **successor** died.

Mutual fund means a fund operated by a **manager** which raises money from investors and invests in a group of assets, in accordance with a stated set of objectives. Unit trusts and OEICs are examples of **mutual funds**.

Net asset value means the value of the **mutual fund's** assets minus its expenses.

Nominee means an individual or charity or any other person nominated by **you** to receive death benefits from your **plan**.

Non-core investment means any investment that's not a **core investment**.

OEIC means open-ended investment company, which is a type of **mutual fund**.

Pension date is the date on which **we** start, at your request, paying **you** a **benefit** from a part of your **plan**. It is explained in section 2.3.

Pension sharing order is defined in the **rules** and can apply if **you're** getting divorced.

Plan means the total of all of the **accounts** that **we've** created for **you** under the same **plan** number.

Post pension date account is explained in sections 2.3 and 2.4.

Pre pension date account is explained in section 2.3.

Pricing point means the time at which the price of individual units in a **mutual fund** are calculated.

Mutual funds are generally priced on each **business day**, although some **mutual funds** are priced weekly or at other frequencies. Information on when each **mutual fund** described in section 8 is priced can be obtained from your **financial adviser** or **FundsNetwork**.

Prospectus means the current prospectus or scheme particulars issued by the **manager** of a **mutual fund** and which contains details about that **mutual fund**.

Qualifying recognised overseas pension scheme means, as explained in the **rules**, a pension scheme based outside of the **UK** to which a **UK registered pension scheme** is allowed to transfer money or assets without a tax penalty.

Recognised fund means a **mutual fund** which is not based in the **UK** but is approved by the **FCA** for selling to customers in the **UK**.

Refund of excess contributions lump sum means a refund of payments that have exceeded **HMRC's** limits for tax relief as described in section 4.3.

Registered pension scheme is a pension scheme registered by **HMRC**. Examples of the types of schemes that are **registered pension schemes** are personal pension schemes, stakeholder pension schemes, occupational pension schemes, retirement annuity contracts and buy-out policies.

Regular charge is the charge that **we'll** take if **we're** paying **fund based renewal commission** (or the equivalent adviser remuneration) to your **financial adviser**. The **regular charge** that **we** take from an **account** matches the **fund based renewal commission** (or equivalent adviser remuneration) that **we** pay in relation to that **account**.

Regular review date means the **five-yearly review date** or the **three-yearly review date**. Once **you** or your **beneficiary** reach age 75, yearly reviews apply, using the same day and month as the **regular review date**. (If someone turned 75 before 22 June 2010, their yearly reviews were normally aligned to their birthday.)

Relevant UK earnings are defined in section 189(2) of the Finance Act 2004 and include the following:

- if **you're** employed, the income that **you** receive from your employer in a **tax year**. (This is usually your pay or salary from your job but could also include the value of other benefits from your job that are taxable); and
- if **you're** self-employed, the income that **you** receive in a **tax year** from carrying on your trade, profession or vocation (this could include patent income from an invention of yours); and
- the income from any **UK** furnished holiday letting business;

to the extent that this income is taxable in the **UK**.

Relevant UK individual means that:

- **you** have **relevant UK earnings** for the **tax year** chargeable to income tax; or
- **you're** resident in the **UK** at some time during the **tax year**; or
- **you** have (or your husband, wife or civil partner has) general earnings for the **tax year** from overseas Crown employment subject to **UK** tax; or
- **you** were resident in the **UK** both at some time during the five previous **tax years** and when **you** became a **member** of the **scheme**.

Restoration order means an order under the Bankruptcy (Scotland) Act 1985 or the Insolvency Act 1986 to restore excessive pension contributions to a bankrupt's estate.

Rules means the rules of the Fidelity Self Invested Personal Pension Scheme. To get a copy of the trust deed and rules, please contact **FundsNetwork**. Their details are in section 1.

Savings investment mix is explained in section 2.7.

Savings pot is explained in section 2.5.

Scheme means the Fidelity Self Invested Personal Pension Scheme (previously known as the Standard Life Self Invested Personal Pension Scheme No.2). It's registered with **HMRC** under Chapter 2 of Part 4 of the Finance Act 2004. This means that contributions to the scheme qualify for income tax relief and your investments will be free from **UK** capital gains tax.

Scheme administrator means Standard Life Assurance Limited, or any other company or person or group of individuals that replaces Standard Life Assurance Limited as **scheme administrator**.

SIPP Bank Account means the bank or building society account that the **trustee** uses for money movements within the **scheme**. The account is currently with HSBC Bank plc.

SIPP products means the Retail SIPP products available under the **scheme**. If **we** launch new products, **we'll** set out whether or not they are Retail SIPP products. **SIPP product** means the particular **SIPP product** that **you** have.

Standard Life Aberdeen group means Standard Life Aberdeen plc and each of its subsidiaries, subsidiary undertakings and associated companies (whether direct or indirect) from time to time.

Standard Life investment policy funds means the pension funds available for **you** to invest in under the Standard Life Investment Policy. **You** can get a list of these **Standard Life investment policy funds** from **us** or your **financial adviser**.

Successor means an individual or charity or any other person nominated by a **beneficiary** or another **successor** to receive death benefits from your **plan**.

Tax-free lump sum means the amount of your benefits that can be taken tax-free at a **pension date** and is explained in sections 11.6 to 11.9.

Tax year means the period from 6th April in one year to 5th April of the next year.

Terms means these Terms and Conditions.

Third party means anyone, apart from your employer, who makes a payment to your **plan** on your behalf. It includes, for example, your husband, wife, civil partner and parents.

Three-yearly review date means the date that falls every three years after the 'relevant date' for an **arrangement**, as explained below.

- For the **arrangement** described in 2.9 or 2.11, if the first **post pension date account** is created on or after 6 April 2011, the 'relevant date' is the date on which that first **post pension date account** is created.
- For each **arrangement** described in section 2.10 and created on or after 6 April 2011, the 'relevant date' is normally set by the **transferring scheme**. But if the **transferring scheme** hasn't set a **three-yearly review date** and the transfer occurs in an **income year** that ends before 25 March 2013, it's the start date of the first **income year** which begins after the **arrangement** is created.
- For each other **arrangement** created in the **scheme** before 6 April 2011, the 'relevant date' is the **five-yearly review date** for that **arrangement** which falls on or after 6 April 2011. If **we** have agreed to bring forward a **five-yearly review date** for an **arrangement** to the start of an **income year** beginning after 6 April 2011, the 'relevant date' is the start date of that **income year**.
- For a **beneficiary's drawdown plan** created on or after 6 April 2011, the 'relevant date' is your date of death.

Transfer charge is the charge that **we**’ll take if:

- **you** make a **transfer payment** out of the **scheme**; or
- **we** pay a transfer value for your ex-spouse or ex-civil partner under a **pension sharing order**; or
- **you** buy an **annuity**; or
- **we** comply with a **restoration order**; or
- **we** pay a **refund of excess contributions lump sum**;

out of any of your **accounts** which are subject to an **additional charge** and still within their **charging period**. Sections 10.34 and 10.35 describe how **we**’ll calculate the **transfer charge** for an **account**. **We**’ll deduct the **transfer charge** from the amount to be transferred or paid.

Transfer payment means:

- a payment made into your **plan(s)** from another pension scheme; or
- a transfer from a **plan** of yours into another pension scheme.

(Also see **in-specie transfer payment**.)

Transferring scheme means a pension scheme (or other pension arrangement or policy) in which **you**’re currently a member and from which **you** want to transfer some of all of your benefits.

Trustee means the trustee of the Fidelity Self Invested Personal Pension Scheme. The current **trustee** is Standard Life Trustee Company Limited whose address is Standard Life House, 30 Lothian Road, Edinburgh EH1 2DH. If Standard Life Trustee Company Limited ceases to be the **trustee** of the **scheme**, ‘**trustee**’ will mean the other company or person or group of individuals that replaces Standard Life Trustee Company Limited as **trustee** of the **scheme**.

UK means the United Kingdom of Great Britain and Northern Ireland (excluding the Isle of Man or the Channel Islands).

Units are fractions of funds which are available to investors to buy and sell. **Mutual funds** are divided into units specifically for this purpose. The legal structure of some **mutual funds** means that the term ‘share’ is more legally accurate than ‘unit’. However, for clarity **we** have used ‘**unit**’ throughout this document. **Standard Life investment policy funds** are also divided into units.

We and **us** means the **scheme administrator**.

Yearly charge date is the anniversary of the day **we** created your first **account** under the **plan**. If the first account is the **flexible account**, it’s the anniversary of the date on which **we** expected to receive the first payment to the **flexible account**. In the case of a **beneficiary’s drawdown plan**, it’s the anniversary of your death or the death of the relevant **beneficiary** or **successor**.

You means the person who is applying for or has successfully applied for a **SIPP product** with **us**.

Annex 2 – Examples

Please note that the examples contained in this Annex 2 are only included to help **you** understand a complex calculation or process that has been referred to in these **terms**. **We** have simplified the description used in these examples, to make them easier to understand.

Section 2.7: Examples of how the savings investment mix is calculated

When **we** create a new **pre pension date account** for **you**, **you** can tell **us** how **you**’d like the payment(s) to that account to be invested.

For instance, assuming that **you** have just started the **plan** and want to invest £10,000, **you** can tell **us** to invest £4,000 in investment A and £6,000 in investment B. At this stage your investment mix in your **pre pension date account** is 40% in investment A and 60% in investment B.

Your **savings investment mix** is calculated by dividing the amount that **you** hold in a particular investment by the total value of your **pre pension date account** and expressing this ratio as a percentage.

So continuing the previous example and assuming that one year after **you** joined the **scheme**, the following has happened:

- your initial investment has increased from £10,000 to £11,000 and the value of your investment in A is £4,600 (41.8%) and the value of your investment in B is £6,400 (58.2%); and
- **you** want to transfer £15,000 to the plan and invest that sum in investment C, **we** will create a second **pre pension date account** for **you**, as explained in section 2.2, and **you** will have a total of £(11,000 + 15,000 = 26,000) invested via your two **pre pension date accounts**.

Following the creation of your second **pre pension date account**, your **savings investment mix** on that day will be as follows:

- £4,600 out of £26,000 is invested in investment A so investment A represents 17.7% of your **savings investment mix**;
- £6,400 out of £26,000 is invested in investment B so investment B represents 24.6% of your **savings investment mix**; and
- £15,000 out of £26,000 is invested in investment C so investment C represents 57.7% of your **savings investment mix**.

The percentage of the **savings investment mix** that an investment represents will change as the value of the investment changes.

When **you** have more than one **pre pension date account**, **we**’ll treat all your **pre pension date accounts** as being invested according to the **savings investment mix**.

Section 7.30: Example of how the management charge is calculated

To calculate the management charge that will be deducted on a particular day from a **Standard Life investment policy fund**, the annual rate of the management charge is divided by 365 (or 366 in a leap year) to obtain the daily rate and this rate is multiplied by the value of the fund on that day.

So, assuming that the annual rate of the management charge is 1.0%, a single day’s charge is being taken and that the value of the fund on a particular day is £100,000, the management charge that will be deducted from the fund on that day is £2.74 (i.e. $1.0\%/365 \times £100,000$).

As the value of the fund fluctuates every day, the value of the amount charged to the fund will also fluctuate.

Section 11.10: Example of the process by which investments are moved out of the savings investment mix into the drawdown investment mix.

Assume that **you** have £100,000 in your **pre pension date accounts** and that your **savings investment mix** is as follows:

- 10% in **Standard Life investment policy fund A** worth £10,000;
- 5% in **Standard Life investment policy fund B** worth £5,000;
- 15% in **Standard Life investment policy fund C** worth £15,000;
- 20% in **mutual fund D** worth £20,000;
- 23% in company E shares worth £23,000; and
- 27% in cash of £27,000, held in the **SIPP Bank Account**.

This means that 30% of your investments are in **Standard Life investment policy funds** and 70% are in other assets.

If **you** ask **us** to use £60,000 to start paying benefits to **you**, **we** will create a **post pension date account** with £60,000 worth of investments. **You** can tell **us** exactly how much of your investment in the **Standard Life investment policy funds** **you** want **us** to transfer so, for instance, **you** could tell **us** to transfer £8,000 of **Standard Life investment policy fund A** investment and all of your **Standard Life investment policy fund C** investments (worth £15,000). This means that **you** want **us** to transfer £37,000 from your other assets (mutual fund D, company E shares and cash) which is 37/70ths (37,000/70,000) of these investments.

We will therefore transfer 37/70ths of each of your other assets to your **post pension date account**

- £10,571.43 (37/70ths of £20,000) worth of **mutual fund D**;
- £12,157.14 (37/70ths of £23,000) worth of your company E shares; and
- £14,271.43 (37/70ths of £27,000) worth of cash.

So the £60,000 held in your **post pension date account** will be invested as follows:

- £8,000 in **Standard Life investment policy fund A**;
- £15,000 in **Standard Life investment policy fund C**;
- £10,571.43 in **mutual fund D**;
- £12,157.14 in company E shares; and
- £14,271.43 in cash held in the **SIPP Bank Account**.

This means that your **drawdown investment mix** will be:

- 13.33% (8,000 / 60,000) in **Standard Life investment policy fund A**;
- 25.00% (15,000 / 60,000) in **Standard Life investment policy fund C**;
- 17.62% (10,571.43 / 60,000) in **mutual fund D**;
- 20.26% (12,157.14 / 60,000) in company E shares; and
- 23.79% (14,271.43 / 60,000) in cash.

The percentage of the **drawdown investment mix** that an investment represents will change as the value of the investment changes.

Annex 3 – Protection from the lifetime allowance

This table summarises the higher levels of lifetime allowance which could apply to you if you're eligible for protection now, or if you have previously applied to HMRC for protection. If you think you could be affected by the cut in lifetime allowance to £1 million, we strongly suggest you discuss the situation with your financial adviser. There may be a cost for this.

Type of protection	Are you eligible?	What would your lifetime allowance be? (See Note 1)	Can you still apply to HMRC?	Can you continue saving into a pension?
Fixed protection 2016	Yes, if you stopped saving into any pension plans before 6 April 2016.	£1.25 million	Yes	No (See Note 2)
Individual protection 2016	Yes, if the total value of all your pension rights at 5 April 2016 was more than £1 million.	The actual value of your pension rights at 5 April 2016, capped at £1.25 million.	Yes	Yes
Individual protection 2014	Yes, if the total value of all your pension rights at 5 April 2014 was more than £1.25 million.	The actual value of your pension rights at 5 April 2014, capped at £1.5 million.	Yes, the deadline to apply is 5 April 2017.	Yes
Fixed protection 2014	Yes, if you stopped saving into any pension plans before 6 April 2014.	£1.5 million	No	No (See Note 2)
Fixed protection 2012	Yes, if you stopped saving into any pension plans before 6 April 2012.	£1.8 million	No	No (See Note 2)
Enhanced protection	Yes, if you stopped saving into any pension plans before 6 April 2006.	Unlimited (See Note 3)	No	No (See Note 2)
Primary protection	Yes, if the total value of all your pension rights at 5 April 2006 was more than £1.5 million.	You'd have a personal lifetime allowance higher than the standard lifetime allowance (See Note 4)	No	Yes

Note 1 – If the standard lifetime allowance overtakes the limit described in this column, the standard lifetime allowance will apply instead.

Note 2 – Enhanced protection and all three versions of Fixed protection can be lost in certain circumstances, for example if contributions are made after the date on which they should have stopped. You should ask your financial adviser for full details.

Note 3 – Unless you had rights at 5 April 2006 to a tax-free lump sum greater than £375,000, your maximum tax-free lump sum at pension date will be 25% of the standard lifetime allowance or 25% of £1.5 million, whichever is higher.

Note 4 – Your lifetime allowance would be related to the total value of all your pension rights on 5 April 2006. Prior to 6 April 2012, it would have been calculated in proportion to the standard lifetime allowance in force during the tax year in which you were taking benefits. Since 6 April 2012, it's been calculated in proportion to the 'peak' lifetime allowance of £1.8 million. Currently this means that it would be 120% of the value of your pension rights at 5 April 2006 (i.e. £1.8 million/£1.5 million x value of pension rights at 5 April 2006) subject to any adjustment for pension sharing on divorce.

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