

A platform built around you and your business



Making advisers' lives easier and their firms more efficient – while providing a great end-investor experience for their clients – is at the heart of what we stand for at Fidelity FundsNetwork. We believe in building strong, enduring partnerships with adviser firms, collaborating closely with them to ensure our platform remains in-tune with their requirements. Our goal is to help firms build strong, profitable and sustainable businesses and to support them through any challenges that may arise.

Jackie Boylan, Head of FundsNetwork

A service you can rely on

- As a privately-owned and independent company, we are able to make long-term decisions in the best interests of our clients
- Financial strength – a strong balance sheet and liquidity position with Common Equity Tier 1 capital
- £43bn of assets under administration on the platform as at the end of March 2021
- A robust Business Continuity Plan meant we have been fully open for business throughout the coronavirus pandemic
- Four top ratings from Defaqto including two gold awards for service



350,000+

Clients on our platform

5,400+

Total adviser firms

As at April 2021



Multi-million-pound investment programme over the last five years with ongoing developments planned

2020 sales

Across all adviser platforms

10% of all adviser platform net sales
4th for gross sales, 5th for net sales

Source: Fundscape



Easy to do business with

- Efficient administration and enhanced investment services
- Provides a single view of the client
- 99% of transactions are conducted online
- A fully-automated re-registration and transfer process utilising TEX and Origo's 'Options transfer' service
- Flexible Adviser Fee service catering for initial, ongoing and one-off fees
- Increasing client satisfaction – our Net Promoter Score has risen by 16 over the last year (to end of December 2020)



"The many ways in which Fidelity FundsNetwork has supported the launch and first 10 months of our distribution relationship has been exemplary."

Platform user

Exceptional choice and value

- Low-cost, award-winning Pension
- ISA and Junior ISA
- Investment Account
- Cash Management Account
- Trusts and Offshore Bonds

A highly-competitive and transparent charging model

- Clean share price funds only
- Rebates or access to cheaper share classes from over 30 providers
- No initial or switching charges
- No set up or administration fees for our Pension
- No additional costs for drawdown
- A flat annual Investor Fee of £45
- A Service Fee of 0.25% pa based on the value of the client's investments



5,691

Funds, shares, bonds, ETFs and Investment Trusts

240+

Fund partners

As at April 2021

Business services that put you in control

- Bespoke and model portfolios plus a DFM service
- Research tools, Morningstar ratings and fund fact sheets
- Secure Client Management facility
- Over 30 reports available providing comprehensive client and business MI
- Capital Gains reporting

Support for your business and clients

- Market-leading support throughout the coronavirus pandemic
- Technical Matters hub: approximately 100 different resources to help you with the more complex areas of pensions, retirement and tax
- Ongoing practitioner insights and research on managing an advice business, such as our IFA DNA study and The Financial Power of Women report
- Regulatory updates and summaries, looking at areas such as pension transfer advice, vulnerable customers and the PROD rules
- Advice on combating the increasing threat of cyber crime
- Your clients have access to our user-friendly mobile app – one of the highest-rated apps in the sector



"They've bent over backwards to support our firm at a time when they too are under considerable pressure because of the pandemic."

Platform user



Latest enhancements

- Client reporting**
All the information for a client review meeting in one convenient place
- Pension Summary report**
A detailed overview of client pension accounts with over 50 data fields, including contributions, withdrawals and allowances
- Upload & Send function**
Digitally submit over 50 offline instructions or documents to us in a secure and timely way
- Digital signatures**
Submit documents that are digitally signed by clients using, for example, DocuSign or Adobe Sign
- Sustainable investing hub**
Insights, guides and information to aid your client discussions



NEXTWEALTH
DIGITAL PROCESS
CHAMPION

FundsNetwork has been given this accolade in 2020 and 2021

"The ease of doing business is playing an increasingly important role in an adviser's platform due diligence. This is why we have undertaken detailed research of platforms' document submission protocols."

NextWealth



New developments

- Enhancements to our DFM service, such as enriched reporting and the ability to split fees
- New functionality to support our phased drawdown service
- The ability to track re-registration applications online and receive email notifications for status updates
- New processes to facilitate the bulk re-registration of client assets
- Further enhancements to the usability of client management



"No reason to use anybody else at this time."

Platform user

Further third-party recognition

